

DEPARTMENT OF TREASURY
DIVISION OF ADMINISTRATION
FISCAL AND RESOURCES

MEMORANDUM

April 9, 2010

TO: Mike Winka
Office of Clean Energy

FROM: Kenneth E. Kutch
Fiscal Manager

SUBJECT: **March 2010 Clean Energy Program
Comprehensive Financial System Report**

Attached is the March 2010 program spending report for expenses recorded in the New Jersey Comprehensive Financial System (CFS). The program incurred expenses of \$14.8 million for the month and a year to date total of \$38.3 million. The attached reports will also be sent to you electronically.

The actual expenses reflect program operational expenses through January invoicing and rebate payments through March invoicing. Note that the expense (\$502,633 to date) for OCE staff will be booked to the program at the fiscal year end closing in August.

The budget column will be added to the summary report once the revised calendar year 2010 budget is approved by the Board. I will be available to discuss this material with you at your convenience.

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**CLEAN ENERGY PROGRAM
MARCH 2010 PROGRAM EXPENSES**

<u>PROGRAM</u>	<u>TOTAL</u>	<u>ADMIN & PROG DEVELOP</u>	<u>SALES, MARKET CALL, WEB SITE</u>	<u>TRAINING</u>	<u>REBATES, GRANTS & INCENTIVES</u>	<u>REBATE PROCESS, INSPECTION & QC</u>	<u>EVAL & RESEARCH</u>	<u>PERFORMANCE INCENTIVES</u>
<u>ENERGY EFFICIENCY PROGRAMS</u>								
<u>RESIDENTIAL EE PROGRAMS</u>								
RESIDENTIAL HVAC - ELECTRIC & GAS	\$ 238,175.00	\$ -	\$ -	\$ -	\$ 238,175.00	\$ -	\$ -	\$ -
RESIDENTIAL NEW CONSTRUCTION	-	-	-	-	-	-	-	-
ENERGY EFFICIENT PRODUCTS	703,855.98	-	-	-	703,855.98	-	-	-
HOME PERFORMANCE WITH ENERGY STAR	4,340,757.48	-	-	-	4,340,757.48	-	-	-
COMFORT PARTNERS	-	-	-	-	-	-	-	-
COMMUNITY BASED EFFICIENCY INITIATIVE	3,800.00	-	-	-	3,800.00	-	-	-
RESIDENTIAL MARKETING	204,912.42	-	204,912.42	-	-	-	-	-
S/TOTAL RESIDENTIAL	\$ 5,491,500.88	\$ -	\$ 204,912.42	\$ -	\$ 5,286,588.46	\$ -	\$ -	\$ -
<u>C&I EE PROGRAMS</u>								
<u>COMMERCIAL / INDUSTRIAL CONSTRUCTION</u>								
C&I NEW CONSTRUCTION	\$ 59,790.83	\$ -	\$ -	\$ -	\$ 59,790.83	\$ -	\$ -	\$ -
C&I RETROFIT	137,596.27	-	-	-	137,596.27	-	-	-
NEW SCHOOL CONSTRUCTION & RETROFIT	-	-	-	-	-	-	-	-
COMBINED HEAT & POWER	1,473,000.00	-	-	-	1,473,000.00	-	-	-
LOCAL GOVERNMENT AUDIT	10,899.75	-	10,899.75	-	-	-	-	-
DIRECT INSTALL	-	-	-	-	-	-	-	-
PAY-FOR-PERFORMANCE	-	-	-	-	-	-	-	-
TEACH	-	-	-	-	-	-	-	-
C&I MARKETING	-	-	-	-	-	-	-	-
BUSINESS CONFERENCE	-	-	-	-	-	-	-	-
S/TOTAL C&I	\$ 1,681,286.85	\$ -	\$ 10,899.75	\$ -	\$ 1,670,387.10	\$ -	\$ -	\$ -
<u>OTHER EE PROGRAMS</u>								
SPECIAL STUDIES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
COOL CITIES	-	-	-	-	-	-	-	-
STATE OF NJ STATEWIDE EE PROJECTS	-	-	-	-	-	-	-	-
S/TOTAL OTHER EE PROGRAMS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
EDA PROGRAMS (EE)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<u>TREASURY HVAC</u>								
TOTAL ENERGY EFFICIENCY PROGRAMS	\$ 7,172,787.73	\$ -	\$ 215,812.17	\$ -	\$ 6,956,975.56	\$ -	\$ -	\$ -
<u>RENEWABLE ENERGY PROGRAMS</u>								
CUSTOMER ON-SITE RENEWABLE (CORE)	\$ 4,765,732.80	\$ -	\$ -	\$ -	\$ 4,765,732.80	\$ -	\$ -	\$ -
CLEAN POWER CHOICE	-	-	-	-	-	-	-	-
OFFSHORE WIND SOLICITATION	-	-	-	-	-	-	-	-
RENEWABLE ENERGY GRID CONNECTED	-	-	-	-	-	-	-	-
RENEWABLE ENERGY CUSTOMER SITED	2,634,360.25	-	-	-	2,476,049.25	-	-	158,311.00
EDISON INNOVATION FUND	-	-	-	-	-	-	-	-
MARKETING	-	-	-	-	-	-	-	-
SUBTOTAL RENEWABLE ENERGY	\$ 7,400,093.05	\$ -	\$ -	\$ -	\$ 7,241,782.05	\$ -	\$ -	\$ 158,311.00
EDA PROGRAMS (RE)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL RENEWABLE ENERGY PROGRAMS	\$ 7,400,093.05	\$ -	\$ -	\$ -	\$ 7,241,782.05	\$ -	\$ -	\$ 158,311.00

**CLEAN ENERGY PROGRAM
MARCH 2010 PROGRAM EXPENSES**

<u>PROGRAM</u>	<u>TOTAL</u>	<u>ADMIN & PROG DEVELOP</u>	<u>SALES, MARKET CALL, WEB SITE</u>	<u>TRAINING</u>	<u>REBATES, GRANTS & INCENTIVES</u>	<u>REBATE PROCESS, INSPECTION & QC</u>	<u>EVAL & RESEARCH</u>	<u>PERFORMANCE INCENTIVES</u>
OVERSIGHT								
ADMINISTRATION AND OVERHEAD								
OCE STAFF AND OVERHEAD	\$ 154.63	\$ 154.63	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
PROGRAM COORDINATOR	170,395.50	170,395.50	-	-	-	-	-	-
SPECIAL STUDIES								
ACI CONFERENCE	-	-	-	-	-	-	-	-
APPLIANCE STANDARDS	-	-	-	-	-	-	-	-
SUBTOTAL SPECIAL STUDIES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MEMBERSHIP - DUES								
NE ENERGY EFFICIENCY PARTNERSHIP	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
CLEAN ENERGY STATES ALLIANCE	-	-	-	-	-	-	-	-
CONSORTIUM FOR ENERGY EFFICIENCY	-	-	-	-	-	-	-	-
NASEO	-	-	-	-	-	-	-	-
NARUC	-	-	-	-	-	-	-	-
USBGC/OTHER	-	-	-	-	-	-	-	-
SUBTOTAL MEMBERSHIP - DUES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
S/TOTAL ADMINISTRATION & OVERHEAD	\$ 170,550.13	\$ 170,550.13	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
EVALUATION & RELATED RESEARCH								
RUTGERS CEEEP	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
RENEWABLE ENERGY MARKET ASSESSMENT	-	-	-	-	-	-	-	-
IMPACT EVALUATION	-	-	-	-	-	-	-	-
FUNDING RECONCILIATION	-	-	-	-	-	-	-	-
O&M SCOPING STUDY/ONLINE ACADEMY	-	-	-	-	-	-	-	-
OTHER STUDIES/JOB TRAINING PILOT	-	-	-	-	-	-	-	-
PROCESS EVALUATION	-	-	-	-	-	-	-	-
N EAST EE PARTNERSHIP SCOPING STUDY	-	-	-	-	-	-	-	-
S/TOTAL EVAL & RELATED RESEARCH	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MARKETING AND COMMUNICATIONS								
BUSINESS OUTREACH	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
ENERGY SAVINGS CAMPAIGNS	-	-	-	-	-	-	-	-
WEB SITE	-	-	-	-	-	-	-	-
ANNUAL REPORT, MARKETING ADMINISTRATION	-	-	-	-	-	-	-	-
RESEARCH	-	-	-	-	-	-	-	-
OUT AND ED GRANTS/COMMUNITY PARTNERS	26,850.55	-	-	-	26,850.55	-	-	-
S/TOTAL MARKET AND COMMUNICATIONS	\$ 26,850.55	\$ -	\$ -	\$ -	\$ 26,850.55	\$ -	\$ -	\$ -
TOTAL OVERSIGHT	\$ 197,400.68	\$ 170,550.13	\$ -	\$ -	\$ 26,850.55	\$ -	\$ -	\$ -
TOTAL CLEAN ENERGY PROGRAMS	\$ 14,770,281.46	\$ 170,550.13	\$ 215,812.17	\$ -	\$ 14,225,608.16	\$ -	\$ -	\$ 158,311.00

NOTE: 1) STAFF SALARY EXPENSE OF \$502,633.18 FOR FISCAL YEAR 2010 NOT INCLUDED; THESE EXPENSES WILL BE RECORDED IN AUGUST 2010.
2) INCLUDES EXPENDITURES FOR COSTS INCURRED IN CY 2009.

CLEAN ENERGY PROGRAM
MARCH 2010 ACTUAL

<u>PAYMENT DATE</u>	<u>TRANSACTION</u>	<u>VENDOR</u>	<u>AMOUNT</u>	<u>COMMENTS</u>
<u>ENERGY EFFICIENCY PROGRAMS</u>				
<u>RESIDENTIAL HVAC: REBATES</u>				
3/30/2010	PV08220146193374	HONEYWELL INTERNATIONAL INC	\$ 238,175.00	211632_HW
S/TOTAL RESIDENTIAL HVAC: REBATES			\$ 238,175.00	
<u>ENERGY EFFICIENCY PRODUCTS: REBATES</u>				
3/3/2010	PV08220146167591	HONEYWELL INTERNATIONAL INC	\$ 369,594.98	211636_HW
3/30/2010	PV08220146192359	HONEYWELL INTERNATIONAL INC	110,875.00	211616_HW
3/30/2010	PV08220146192362	HONEYWELL INTERNATIONAL INC	119,670.00	211633_HW
3/30/2010	PV08220146193370	HONEYWELL INTERNATIONAL INC	103,716.00	211634_HW
S/TOTAL ENERGY EFFICIENCY PRODUCTS: REBATES			\$ 703,855.98	
<u>HOME PERFORMANCE W/ENERGY STAR: REBATES</u>				
3/2/2010	PV08220146166367	HONEYWELL INTERNATIONAL INC	\$ 734,381.58	211635_HW
3/2/2010	PV08220146166371	HONEYWELL INTERNATIONAL INC	930,041.37	211653_HW
3/2/2010	PV08220146166377	HONEYWELL INTERNATIONAL INC	905,051.83	211645_HW
3/3/2010	PV08220146167582	HONEYWELL INTERNATIONAL INC	487,348.21	211609_HW
3/3/2010	PV08220146167588	HONEYWELL INTERNATIONAL INC	1,283,934.49	211659_HW
S/TOTAL HOME PERFORMANCE W/ENERGY STAR: REBATES			\$ 4,340,757.48	
<u>C/I COMMUNITY PARTNERS PROGRAM: REBATES</u>				
3/30/2010	PV08220146193037	HONEYWELL INTERNATIONAL INC	\$ 3,800.00	211625_HW
S/TOTAL : C/I COMMUNITY PARTNERS: REBATES			\$ 3,800.00	
<u>RESIDENTIAL FIXED MARKETING: MKT., CALL CENTER. WEBSITE</u>				
3/1/2010	PV08220146165768	HONEYWELL INTERNATIONAL INC	\$ 160,406.63	3469248_HW
3/1/2010	PV08220146165754	HONEYWELL INTERNATIONAL INC	42,089.10	3472461_HW
3/1/2010	PV08220146165757	HONEYWELL INTERNATIONAL INC	2,416.69	3472650_HW
S/TOTAL RESIDENTIAL FIXED MARKETING: MKT., CALL CENTER. WEBSITE			\$ 204,912.42	
<u>C/I NEW CONSTRUCTION: REBATES</u>				
3/30/2010	PV08220146192355	TRC ENVIRONMENTAL CORPORATION	\$ 59,790.83	022010-1-NC_TRC
S/TOTAL C/I NEW CONSTRUCTION: REBATES			\$ 59,790.83	
<u>C/I RETROFIT: REBATES</u>				
3/8/2010	PV08220146170375	TRC ENVIRONMENTAL CORPORATION	\$ 191,461.27	022010-1-R_TRC
3/30/2010	CR08220140000692	TRC ENVIRONMENTAL CORPORATION	(53,865.00)	VENDOR REFUND CHECK #673628
S/TOTAL : C/I RETROFIT: REBATES			\$ 137,596.27	

CLEAN ENERGY PROGRAM
MARCH 2010 ACTUAL

<u>PAYMENT DATE</u>	<u>TRANSACTION</u>	<u>VENDOR</u>	<u>AMOUNT</u>	<u>COMMENTS</u>
<u>C/I COMBINED HEAT & POWER: REBATES</u>				
3/29/2010	PV08220146191103	TRC ENVIRONMENTAL CORPORATION	\$ 1,473,000.00	012010-1-CHP_TRC
S/TOTAL : C/I COMBINED HEAT & POWER: REBATES			<u>\$ 1,473,000.00</u>	
<u>C/I CONFERENCE & LEADERSHIP: MKT., CALL CENTER, WEBSITE</u>				
3/16/2010	PV08220146179448	TRC ENVIRONMENTAL CORPORATION	\$ 10,899.75	122009-0014-V_TRC
S/TOTAL : C/I CONFERENCE & LEADERSHIP: MKT., CALL CENTER, WEBSITE			<u>\$ 10,899.75</u>	
TOTAL ENERGY EFFICIENCY PROGRAMS			<u>\$ 7,172,787.73</u>	

CLEAN ENERGY PROGRAM
MARCH 2010 ACTUAL

<u>PAYMENT DATE</u>	<u>TRANSACTION</u>	<u>VENDOR</u>	<u>AMOUNT</u>	<u>COMMENTS</u>
<u>RENEWABLE ENERGY PROGRAMS</u>				
<u>CORE: REBATE</u>				
3/31/2010	PV08220146194167	HONEYWELL INTERNATIONAL INC	\$ 2,024,862.40	211657_HW
3/31/2010	PV08220146194170	HONEYWELL INTERNATIONAL INC	<u>2,740,870.40</u>	211618_HW
S/TOTAL CORE: REBATE			\$ 4,765,732.80	
<u>CUSTOMER SITED: REBATES</u>				
3/25/2010	PV08220146188789	HONEYWELL INTERNATIONAL INC	\$ 1,341,784.25	211656_HW
3/29/2010	PV08220146191158	HONEYWELL INTERNATIONAL INC	<u>1,134,265.00</u>	211619_HW
S/TOTAL CUSTOMER SITED: REBATES			\$ 2,476,049.25	
<u>CUSTOMER SITED: PERFORMANCE INCENTIVES</u>				
3/25/2010	PV08220146189276	HONEYWELL INTERNATIONAL INC	\$ 158,311.00	3469462_HW
S/TOTAL CUSTOMER SITED: PERFORMANCE INCENTIVES			<u>\$ 158,311.00</u>	
TOTAL RENEWABLE ENERGY PROGRAMS			<u>\$ 7,400,093.05</u>	

CLEAN ENERGY PROGRAM
MARCH 2010 ACTUAL

	<u>PAYMENT DATE</u>	<u>TRANSACTION</u>	<u>VENDOR</u>	<u>AMOUNT</u>	<u>COMMENTS</u>
<u>PROGRAM ADMINISTRATION</u>					
<u>OCE STAFF & OVERHEAD</u>					
	3/2/2010	TV08220142000584	MONA LEE MOSSER	\$ 128.03	MILEAGE 1/11-2/4/10
	3/2/2010	TV08220142000584	MONA LEE MOSSER	26.60	TOLLS/PARK 1/11-2/4/10
	3/29/2010	PV08220146190389	APPLIED ENERGY GROUP INC	170,395.50	NJ0110
	<u>S/TOTAL OCE STAFF & OVERHEAD</u>			<u>\$ 170,550.13</u>	
<u>OUTREACH & EDUCATION</u>					
	3/16/2010	AV08220146001861	NEW JERSEY AUDUBON SOCIETY	\$ 7,450.00	INV#1 BPU OCE GRANT (1SR QTR)
	3/16/2010	AV08220146001862	FOUNDATION AT NJIT	19,400.55	1-272Q02-133002
	<u>S/TOTAL OUTREACH & EDUCATION</u>			<u>\$ 26,850.55</u>	
<u>TOTAL ADMINISTRATION</u>				<u>\$ 197,400.68</u>	
<u>TOTAL CLEAN ENERGY PROGRAM</u>				<u>\$ 14,770,281.46</u>	