



**New Jersey's Clean Energy Program Report**  
Submitted to the  
**New Jersey Board of Public Utilities**

**FY15 Final Report**

**Reporting Period:**  
**July 1, 2014 through June 30, 2015**

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## I. Executive Summary

This document reports the results of New Jersey's Clean Energy Program (NJCEP), administered by the New Jersey Board of Public Utilities' (the "Board" or "NJBPU") Office of Clean Energy. Included are financial, tracking metric, energy savings/generation and emissions reduction data for the statewide energy efficiency and renewable energy programs. The success of these programs has been well documented in previous monthly, quarterly and annual reports for 2001 through Fiscal Year 2014. This report captures the progress of the clean energy programs in place during the period from July 1, 2014 through June 30, 2015 also referred to as FY15.

In its role as NJCEP Program Coordinator Applied Energy Group, Inc. (AEG) coordinates the activities of the Office of Clean Energy, Honeywell Utility Solutions, TRC Energy Services, the NJ Economic Development Authority and New Jersey's seven investor-owned electric and natural gas utilities as related to their involvement in the operation of the programs.

Section III of this report shows FY15 program activity compared to goals. Section IV of this report includes detailed worksheets showing:

1. Expenditures compared to budgets for each program;
2. Expenditures broken down by the following specific expense categories:
  - a. Administration & Program Development
  - b. Sales, Call Centers, Marketing and Website
  - c. Training
  - d. Rebates, Grants, and Other Direct Incentives
  - e. Rebate Processing, Inspections, and Other Quality Control
  - f. Evaluation and Related Research
3. Metric tracking results from implementation of any given program.
4. Annual electric and gas energy savings compared to annual goals.
5. Annual and lifetime:
  - a. electric and natural gas energy savings and demand reductions;
  - b. CHP and fuel cell electric capacity and generation; and
  - c. renewable energy capacity and generation; and
6. Annual and lifetime emissions reductions for Carbon Dioxide (CO<sub>2</sub>), Nitric Oxide (NO<sub>x</sub>), Sulfur Dioxide (SO<sub>2</sub>) and Mercury (Hg)

The tables presented below summarize the program results reported in more detail in Section IV. Table 1 (below) includes program budgets, actual spending year-to-date and commitments for the energy efficiency programs, the renewable energy programs, the EDA programs, the TRUE Grant and for the Office of Clean Energy program administration costs. Committed expenditures in Tables 1-5 represent firm commitments that existed as of June 30, 2015 for incentives that will be paid upon project completion, which for certain programs such as Pay-for-Performance and REIP could be up to two years after the commitment is made. Committed expenses are paid out of the budget in the year the project is completed.

**Table 1: Budgets and Expenditures**

| <b>Summary of Budget and Expenditures<br/>Statewide: FY15 (Jul 2014 - Jun 2015)</b> |                         |                         |                         |                         |
|---|-------------------------|-------------------------|-------------------------|-------------------------|
|   | <b>Budget</b>           | <b>Expenses</b>         |                         |                         |
|   |                         | <b>Actual</b>           | <b>Committed</b>        | <b>Total</b>            |
| Energy Efficiency (EE)  | \$304,317,935.19        | \$187,876,975.01        | \$102,018,033.40        | \$289,895,008.41        |
| C&I CHP-Fuel Cell (CHP)   | \$19,451,062.18         | \$2,448,357.76          | \$9,361,806.80          | \$11,810,164.56         |
| Renewable Energy (RE)   | \$18,236,146.52         | \$4,699,543.02          | \$7,233,804.00          | \$11,933,347.02         |
| EDA Programs  | \$24,695,310.11         | \$2,877,473.61          | \$13,438,006.77         | \$16,315,480.38         |
| NJCEP Administration  | \$11,055,293.11         | \$5,407,248.70          |                         | \$5,407,248.70          |
| TRUE Grant  | \$1,874,500.00          | \$0.00                  | \$0.00                  | \$0.00                  |
| NJBPU OFM-Reported Exp*   | \$0.00                  | \$28,420.22             |                         | \$28,420.22             |
| <b>Total</b>  | <b>\$379,630,247.11</b> | <b>\$203,338,018.32</b> | <b>\$132,051,650.97</b> | <b>\$335,389,669.29</b> |

Note: An expense adjustment of \$28,420.22 was made to reconcile IMS data with expenses reported in NJCFS and the NJ Comprehensive Annual Financial Report. Differences between IMS and NJCFS arise due to systematic cutoff dates for NJCFS closing, including: 1) invoices pending in IMS or anticipated as of CFS closing (and thus accrued in the ending FY) and later adjusted and paid for a different amount; 2) charges applicable to the ending FY but charged to the next FY in CFS due to systematic cut-off dates; and 3) expense or reimbursement misallocations, discovered after CFS closes, that are changed in IMS but cannot be changed in CFS until the following FY.

Table 2 (below) includes program budgets, actual spending for the 12 month period, and outstanding commitments for the energy efficiency programs.

**Table 2: Energy Efficiency Program Budgets and YTD Expenses**

| <b>Summary of Energy Efficiency Program Budgets and YTD Expenditures<br/>Statewide: FY15 (Jul 2014 - Jun 2015)</b> |                         |                         |                         |                         |
|--|-------------------------|-------------------------|-------------------------|-------------------------|
| <b>Program</b>   | <b>Budget</b>           | <b>Expenses</b>         |                         |                         |
|  |                         | <b>Actual</b>           | <b>Committed</b>        | <b>Total</b>            |
| <b>RESIDENTIAL PROGRAMS</b>  |                         |                         |                         |                         |
| Residential HVAC - Electric & Gas  | \$12,415,469.42         | \$12,406,083.72         |                         | \$12,406,083.72         |
| Residential New Construction   | \$14,848,397.29         | \$5,916,833.73          | \$9,665,981.50          | \$15,582,815.23         |
| Energy Efficient Products  | \$17,218,939.09         | \$17,044,238.70         |                         | \$17,044,238.70         |
| Home Performance with Energy Star  | \$45,291,975.16         | \$36,234,376.50         | \$6,180,515.41          | \$42,414,891.91         |
| Marketing - Residential EE   | \$1,309,984.00          | \$1,299,877.07          |                         | \$1,299,877.07          |
| <b>Sub-Total: Residential Programs</b>   | <b>\$91,084,764.96</b>  | <b>\$72,901,409.72</b>  | <b>\$15,846,496.91</b>  | <b>\$88,747,906.63</b>  |
| <b>RESIDENTIAL LOW INCOME</b>  |                         |                         |                         |                         |
| Comfort Partners   | \$35,000,000.00         | \$27,510,017.07         |                         | \$27,510,017.07         |
| <b>Sub-Total: Residential Low Income</b>   | <b>\$35,000,000.00</b>  | <b>\$27,510,017.07</b>  |                         | <b>\$27,510,017.07</b>  |
| <b>COMMERCIAL &amp; INDUSTRIAL PROGRAMS</b>  |                         |                         |                         |                         |
| C&I New Construction   | \$3,305,210.99          | \$2,115,373.28          | \$1,042,595.07          | \$3,157,968.35          |
| C&I Retrofit   | \$64,058,738.87         | \$31,751,513.09         | \$30,960,495.05         | \$62,712,008.14         |
| Pay-for-Performance New Construction   | \$13,279,268.58         | \$2,977,225.10          | \$9,820,957.55          | \$12,798,182.65         |
| Pay-for-Performance  | \$30,191,851.98         | \$8,113,057.03          | \$21,219,462.51         | \$29,332,519.54         |
| Local Government Energy Audit  | \$2,766,980.50          | \$1,681,413.00          | \$562,721.00            | \$2,244,134.00          |
| Direct Install   | \$48,981,360.42         | \$35,658,947.49         | \$12,782,416.81         | \$48,441,364.30         |
| Marketing - Commercial & Industrial EE   | \$1,075,000.00          | \$1,049,778.32          |                         | \$1,049,778.32          |
| Large Energy Users Program   | \$14,574,758.89         | \$4,118,240.91          | \$9,782,888.50          | \$13,901,129.41         |
| <b>Sub-Total: C&amp;I Programs</b>   | <b>\$178,233,170.23</b> | <b>\$87,465,548.22</b>  | <b>\$86,171,536.49</b>  | <b>\$173,637,084.71</b> |
| <b>TOTAL Energy Efficiency Programs</b>  | <b>\$304,317,935.19</b> | <b>\$187,876,975.01</b> | <b>\$102,018,033.40</b> | <b>\$289,895,008.41</b> |

Table 3 (below) includes program budgets, actual spending for the 12 month period, and outstanding commitments for the CHP programs.

**Table 3: CHP-Fuel Cell Budget and YTD Expenses**

| Summary of C&I CHP-Fuel Cells Program Budgets and YTD Expenditures<br>Statewide: FY15 (Jul 2014 - Jun 2015) |                        |                       |                       |                        |
|---|------------------------|-----------------------|-----------------------|------------------------|
| Program   | Budget                 | Expenses              |                       |                        |
|   |                        | Actual                | Committed             | Total                  |
| <b>CHP-FUEL CELL PROGRAMS</b>   |                        |                       |                       |                        |
| CHP-Fuel Cell: Large and Small  | \$19,451,062.18        | \$2,448,357.76        | \$9,361,806.80        | \$11,810,164.56        |
| <b>TOTAL CHP-Fuel Cell Programs</b>   | <b>\$19,451,062.18</b> | <b>\$2,448,357.76</b> | <b>\$9,361,806.80</b> | <b>\$11,810,164.56</b> |

Table 4 (below) includes program budgets, actual spending for the 12 month period, and outstanding commitments for the renewable energy programs.

**Table 4: Renewable Energy Program Budgets and YTD Expenses**

| Summary of Renewable Energy Program Budgets and YTD Expenditures<br>Statewide: FY15 (Jul 2014 - Jun 2015) |                        |                       |                       |                        |
|---|------------------------|-----------------------|-----------------------|------------------------|
| Program   | Budget                 | Expenses              |                       |                        |
|   |                        | Actual                | Committed             | Total                  |
| <b>RENEWABLE PROGRAMS</b>   |                        |                       |                       |                        |
| Offshore Wind   | \$450,433.41           | \$0.00                | \$0.00                | \$0.00                 |
| Renewable Energy Program: Grid Connected (REDI)   | \$203,720.00           | \$203,720.00          | \$0.00                | \$203,720.00           |
| Renewable Energy Incentive Program  | \$17,522,245.87        | \$4,495,823.02        | \$7,233,804.00        | \$11,729,627.02        |
| Edison Innovation Clean Energy Fund (CST)   | \$59,747.24            | \$0.00                | \$0.00                | \$0.00                 |
| <b>TOTAL Renewable Energy Programs</b>  | <b>\$18,236,146.52</b> | <b>\$4,699,543.02</b> | <b>\$7,233,804.00</b> | <b>\$11,933,347.02</b> |

Table 5 (below) includes program budgets, actual spending for the 12 month period, and outstanding commitments for the EDA programs.

**Table 5: EDA Program Budgets and YTD Expenses**

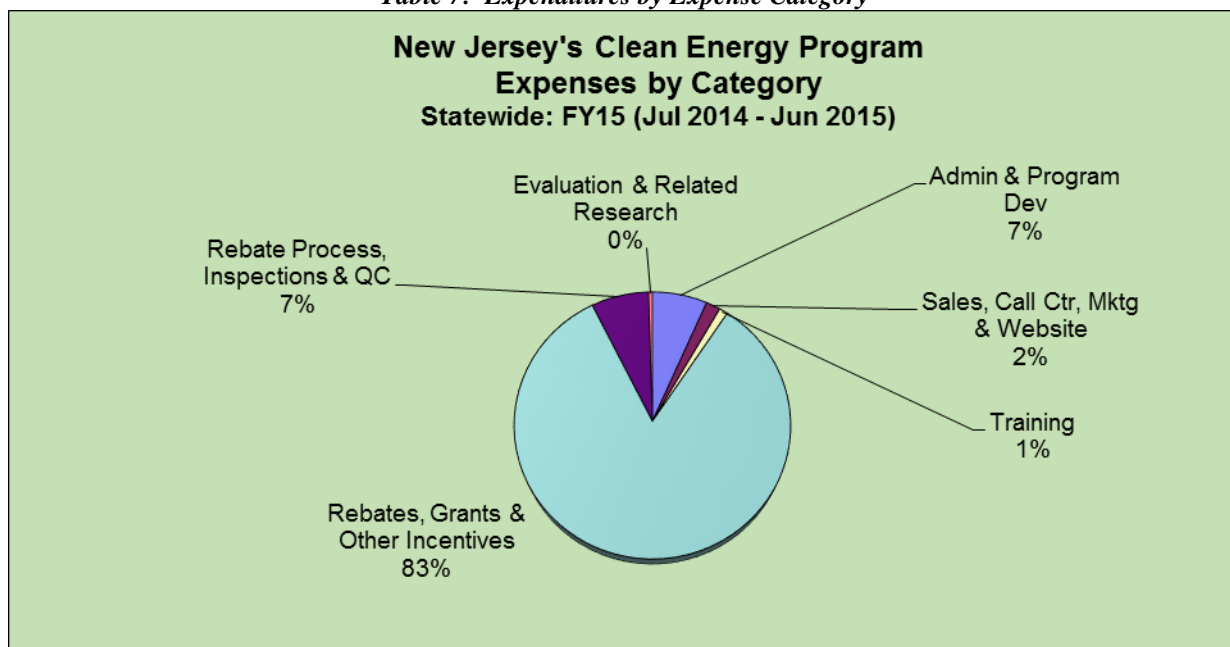
| Summary of EDA Program Budgets and YTD Expenditures<br>Statewide: FY15 (Jul 2014 - Jun 2015) |                        |                       |                        |                        |
|--|------------------------|-----------------------|------------------------|------------------------|
| Program  | Budget                 | Expenses              |                        |                        |
|  |                        | Actual                | Committed              | Total                  |
| <b>EDA PROGRAMS</b>  |                        |                       |                        |                        |
| Edison Innovation Clean Energy Manufacturing Fund (CEMF)                                     | \$8,536,276.49         | \$501,711.61          | \$5,900,326.77         | \$6,402,038.38         |
| Edison Innovation Green Growth Fund (EIGGF)  | \$5,237,408.95         | \$394,802.00          | \$546,000.00           | \$940,802.00           |
| Large Scale CHP/Fuel Cells (LSCHP)   | \$10,921,624.67        | \$1,980,960.00        | \$6,991,680.00         | \$8,972,640.00         |
| <b>TOTAL EDA Programs</b>  | <b>\$24,695,310.11</b> | <b>\$2,877,473.61</b> | <b>\$13,438,006.77</b> | <b>\$16,315,480.38</b> |

The Office of Clean Energy (OCE) strives to minimize administration costs thereby maximizing the percentage of funding spent on direct incentives for the installation of energy efficiency and renewable energy measures. Table 6 (below) compares the OCE's actual expenditures with its approved budget for program administration.

*Table 6: NJCEP Administration*

| <b>Summary of NJCEP Administration<br/>Statewide: FY15 (Jul 2014 - Jun 2015)</b> |                               |                              |
|--|-------------------------------|------------------------------|
| <u>Program</u>   | <u>Budget</u>                 | <u>Actual</u>                |
| <b>ADMINISTRATION AND OVERHEAD EXPENSES</b>                                      |                               |                              |
| OCE Staff and Overhead   | \$2,341,212.31                | \$2,148,807.14               |
| Program Coordinator  | <u>\$2,200,000.00</u>         | <u>\$1,861,711.25</u>        |
| <b>Sub-Total: OCE Administration and Overhead</b>                                | <b>\$4,541,212.31</b>         | <b>\$4,010,518.39</b>        |
| <b>MEMBERSHIPS-DUES</b>  |                               |                              |
| Sponsorships   | <u>\$200,000.00</u>           | <u>\$7,894.91</u>            |
| <b>Sub-Total: Memberships-Dues</b>   | <b>\$200,000.00</b>           | <b>\$7,894.91</b>            |
| <b>OCE EVALUATION AND RELATED RESEARCH</b>                                       |                               |                              |
| Rutgers-CEEEP  | \$2,140,227.35                | \$928,093.23                 |
| Funding Reconciliation   | \$52,545.00                   | \$0.00                       |
| Program Evaluation   | <u>\$3,323,634.10</u>         | <u>\$0.00</u>                |
| <b>Sub-Total: OCE Evaluation and Related Research</b>                            | <b>\$5,516,406.45</b>         | <b>\$928,093.23</b>          |
| <b>MISCELLANEOUS</b>   |                               |                              |
| Clean Energy Business Website  | \$120,000.00                  | \$59,999.86                  |
| Sustainable Jersey   | <u>\$677,674.35</u>           | <u>\$400,742.31</u>          |
| <b>Sub-Total: Miscellaneous</b>  | <b>\$797,674.35</b>           | <b>\$460,742.17</b>          |
| <b>TOTAL NJCEP Administration</b>  | <b><u>\$11,055,293.11</u></b> | <b><u>\$5,407,248.70</u></b> |

*Table 7: Expenditures by Expense Category*



As shown in Table 7 (above), 83% of FY15 program expenditures were for rebates, grants and other incentives. This includes rebates and other direct incentives paid to participating customers, along with the cost of any measures installed in customer homes, and any payments made pursuant to any NJCEP grant.

The worksheets provided in Section IV include detailed energy savings data, CHP-Fuel Cell generation data and renewable energy generation data by program. The annual and lifetime savings/generation data are for measures installed between July 1, 2014 and June 30, 2015. Savings include reductions in electric energy and natural gas usage as well as reductions in electric capacity requirements. CHP-Fuel Cell and renewable energy generation include both electric generation and capacity.

Annual savings/generation is equal to the annual savings/generation of any measure installed from July 1, 2014 through June 30, 2015. The lifetime savings/generation is the expected savings/generation over the expected life of a measure installed from July 1, 2014 through June 30, 2015. Measure lives range from 6 years for certain lighting such as CFLs to 25 years for renewable energy systems and new home measures.

Table 8 (below) summarizes annual and lifetime energy savings, CHP-Fuel Cell generation and renewable energy generation from measures installed from July 1, 2014 through June 30, 2015.

**Table 8: Energy Savings/Energy Capacity and Generation**

| <b>Summary of Energy Savings/Energy Capacity and Generation<br/>Statewide: FY15 (Jul 2014 - Jun 2015)</b> |               |                  |              |
|---|---------------|------------------|--------------|
|   | <u>Actual</u> | <u>Committed</u> | <u>Total</u> |
| <b><u>Demand</u></b>  |               |                  |              |
| kW Reduced  |               |                  |              |
| Energy Efficiency   | 113,987       | 163,180          | 277,167      |
| CHP-Fuel Cell   | 0             | 126              | 126          |
| kW Installed (Capacity)   |               |                  |              |
| Renewable Energy  | 181,550       | 404,229          | 585,780      |
| CHP-Fuel Cell   | 5,770         | 12,548           | 18,318       |
| <b><u>Annual</u></b>  |               |                  |              |
| MWh Saved   |               |                  |              |
| Energy Efficiency   | 473,959       | 293,714          | 767,673      |
| CHP-Fuel Cell   | 0             | 505              | 505          |
| Dekatherms Saved  |               |                  |              |
| Energy Efficiency   | 812,361       | 569,052          | 1,381,413    |
| CHP-Fuel Cell   | 170,808       | 341,417          | 512,225      |
| MWh Generated   |               |                  |              |
| Renewable Energy  | 217,860       | 499,378          | 717,238      |
| CHP-Fuel Cell   | 46,135        | 101,608          | 147,743      |
| <b><u>Lifetime</u></b>  |               |                  |              |
| MWh Saved   |               |                  |              |
| Energy Efficiency   | 6,637,672     | 4,666,048        | 11,303,720   |
| CHP-Fuel Cell   | 0             | 7,578            | 7,578        |
| Dekatherms Saved  |               |                  |              |
| Energy Efficiency   | 15,256,070    | 10,647,857       | 25,903,928   |
| CHP-Fuel Cell   | 1,867,493     | 6,542,911        | 8,410,404    |
| MWh Generated   |               |                  |              |
| Renewable Energy  | 4,357,200     | 9,987,560        | 14,344,760   |
| CHP-Fuel Cell   | 496,417       | 1,867,908        | 2,364,325    |



Reducing electric and natural gas usage and generating electricity using renewable sources of electricity reduces the greenhouse gases that would have been emitted if the saved electricity or natural gas was otherwise used or if the electricity was generated on the electric grid. CHP-Fuel Cell projects also reduce greenhouse gas emissions, since they tend to use cleaner technologies that produce fewer emissions than if the electricity was generated by the grid. Table 9 (below) summarizes the emission reductions that result from the installation of program measures.

*Table 9: Annual Emissions Reductions*

| <b>Summary of Annual Emissions Reductions<br/>Statewide: FY15 (Jul 2014 - Jun 2015)</b> |                              |                         |                         |
|---|------------------------------|-------------------------|-------------------------|
|   | <b>Electric<br/>Programs</b> | <b>Gas<br/>Programs</b> | <b>All<br/>Programs</b> |
| <u>CO2 (Metric Tons)</u>  |                              |                         |                         |
| Energy Efficiency   | 239,520                      | 43,203                  | 282,723                 |
| CHP-Fuel Cell   | 2,248                        | N/A                     | 2,248                   |
| Renewable Energy  | 110,098                      | N/A                     | 110,098                 |
| Total   | <u>351,865</u>               | <u>43,203</u>           | <u>395,068</u>          |
| <u>NOX (Metric Tons)</u>  |                              |                         |                         |
| Energy Efficiency   | 205                          | 34                      | 239                     |
| CHP-Fuel Cell   | 18                           | N/A                     | 18                      |
| Renewable Energy  | 94                           | N/A                     | 94                      |
| Total   | <u>317</u>                   | <u>34</u>               | <u>351</u>              |
| <u>SO2 (Metric Tons)</u>  |                              |                         |                         |
| Energy Efficiency   | 477                          | N/A                     | 477                     |
| CHP-Fuel Cell   | 45                           | N/A                     | 45                      |
| Renewable Energy  | 219                          | N/A                     | 219                     |
| Total   | <u>740</u>                   | <u>N/A</u>              | <u>740</u>              |
| <u>Hg (Metric Tons)</u>   |                              |                         |                         |
| Energy Efficiency   | 1,000.0544                   | N/A                     | 1,000.0544              |
| CHP-Fuel Cell   | 96.2377                      | N/A                     | 96.2377                 |
| Renewable Energy  | 459.6846                     | N/A                     | 459.6846                |
| Total   | <u>1,555.9767</u>            | <u>N/A</u>              | <u>1,555.9767</u>       |

Additional information about New Jersey's Clean Energy Program can be found at [www.njcleanenergy.com](http://www.njcleanenergy.com).

## II. Introduction

This document reports the results of the New Jersey's Clean Energy Program for FY15. With its 2001 Comprehensive Resource Analysis ("CRA") Order, the Board required the implementation of new energy efficiency programs to replace existing Demand Side Management ("DSM") programs, and the development of programs to foster new clean energy resources, such as those provided by renewable energy sources. Since 2007 the majority of the programs have been managed by the OCE through contracts with Honeywell Utility Solutions (Honeywell) and TRC Energy Services (TRC). Included in this report are financial, tracking metric, energy savings and emissions reduction data for the energy efficiency and renewable energy programs managed by Honeywell and TRC as well as New Jersey's six investor-owned electric and natural gas utilities which continue to manage the Comfort Partners low-income program, i.e., Atlantic City Electric Company ("ACE"), Jersey Central Power & Light Co. ("JCP&L"), New Jersey Natural Gas Co. ("NJNG"), Elizabethtown Gas Co. ("E-Town"), Public Service Electric & Gas Co. ("PSE&G"), and South Jersey Gas Co. ("SJG"), by the NJ Economic Development Authority, and by the Board's Office of Clean Energy. The success of these programs has been well documented in previous quarterly reports and annual reports for 2001 through Fiscal Year 2014.

This report presents program results for the period from July 1, 2014 through June 30, 2015 also referred to as FY15. The data worksheets included in Section IV have been formatted to reflect the Board's actions in adding, deleting or modifying the lineup of programs offered through that time period. In addition, the budget figures reported on those worksheets are the final FY15 budgets approved by the Board and revised by the Director of the OCE as authorized by the Board. Program financial results for the period from July 1, 2014 through June 30, 2015 are measured against those budgets.

The Board approved the following FY15 Clean Energy Programs:

### **RESIDENTIAL ENERGY EFFICIENCY PROGRAMS**

Residential HVAC – Electric & Gas  
Residential New Construction  
Residential Energy Efficient Products (Change-A-Light & Other,  
Clothes Washers, Consumer Electronics and Large Appliance Turn-In)  
Home Performance with ENERGY STAR®

### **RESIDENTIAL LOW INCOME PROGRAMS**

Comfort Partners

### **NON-RESIDENTIAL ENERGY EFFICIENCY PROGRAMS**

Commercial & Industrial New Construction  
Commercial & Industrial Retrofit  
Pay-for-Performance New Construction  
Pay-for-Performance  
Combined Heat and Power  
Local Government Energy Audit  
Direct Install  
Large Energy Users Program

## **RENEWABLE ENERGY PROGRAMS**

Offshore Wind

Renewable Energy Program: Grid Connected (REDI)

Renewable Energy Incentive Program (REIP)

Edison Innovation Clean Energy Fund (CST)

## **EDA PROGRAMS**

Edison Innovation Clean Energy Manufacturing Fund (CEMF)

Edison Innovation Green Growth Fund (EIGGF)

Large Scale CHP/Fuel Cells (LSCHP)

The Board also approved budgets for Residential EE, C&I EE and RE marketing expenses. In addition, the Board approved a NJCEP Administration budget which includes staff salaries, Program Coordinator expenses, Sustainable Jersey, memberships and evaluation activities as well as a budget for True Grant.

Following are expense and metric tracking information for each program. In addition, Section IV consists of detailed reporting data worksheets that support the expense and metric tracking results.

## **Section III**

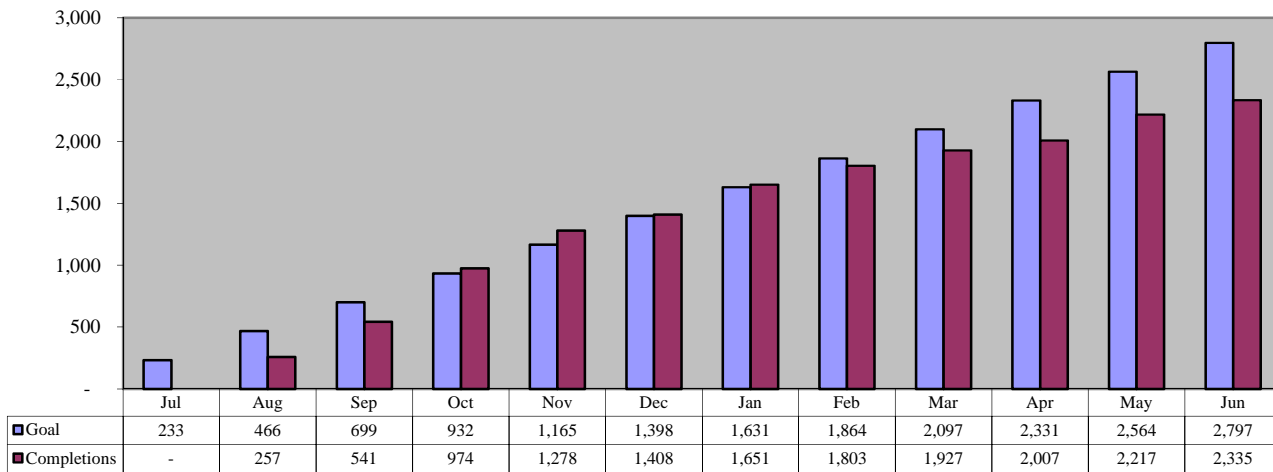
### **FY15 Program Activity vs. Goals**

# Progress Toward Goals by Program

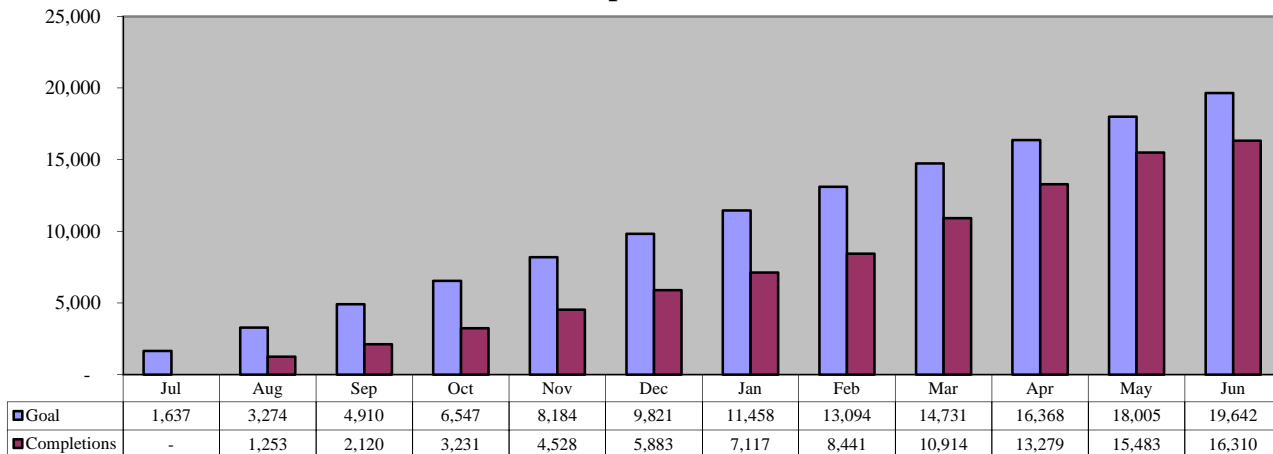
## Residential HVAC - Electric and Gas

| Annual Budget | Expenditures YTD | Expenditures as % of Annual Budget |
|---------------|------------------|------------------------------------|
| \$12,415,469  | \$12,406,084     | 99.92%                             |

**HVAC COOLAdvantage: Statewide Results  
Completions YTD**



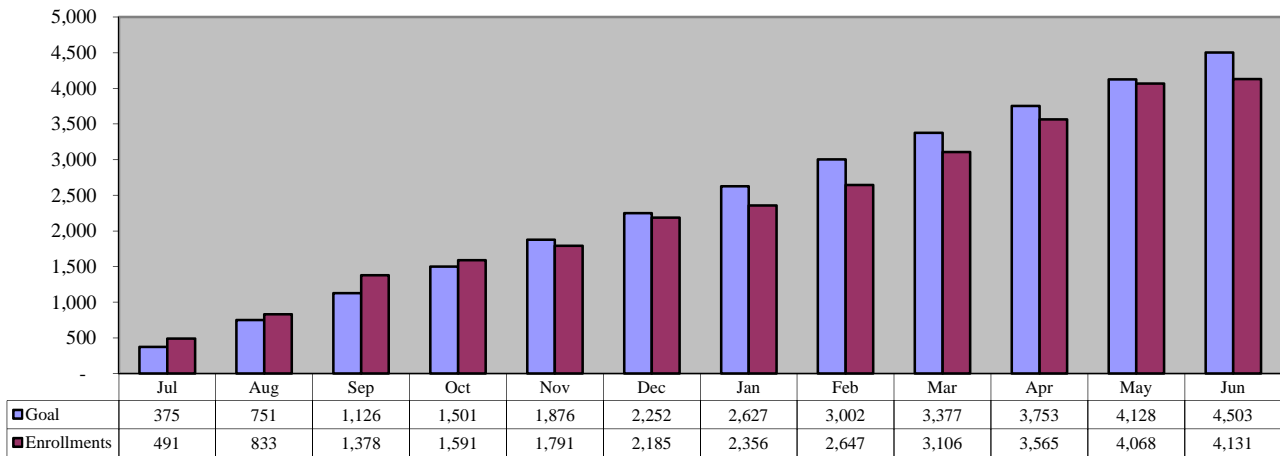
**HVAC WARMAdvantage: Statewide Results  
Completions YTD**



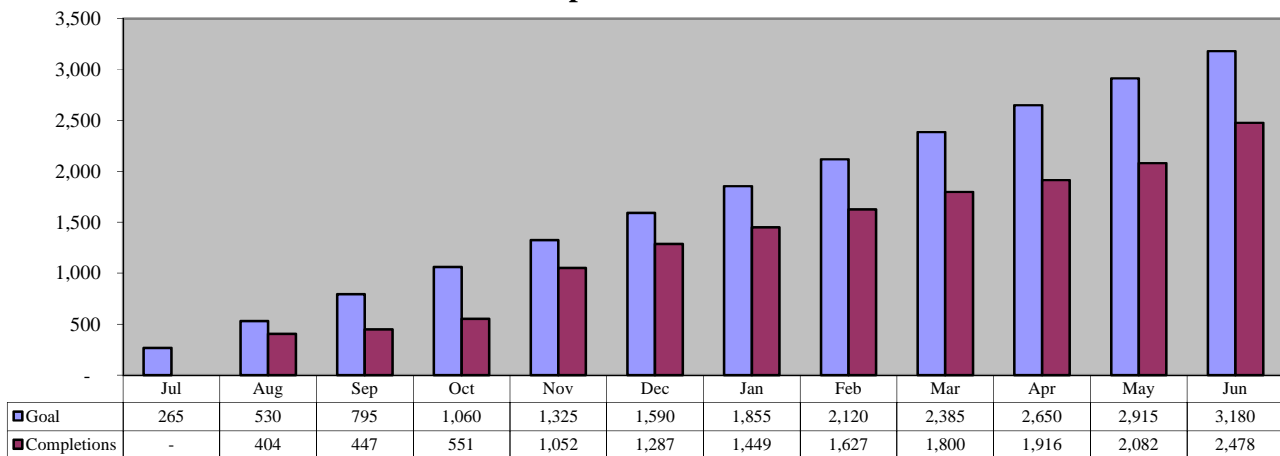
## Residential New Construction

| Annual Budget | Expenditures YTD | Outstanding Commitments | Expenditures as % of Annual Budget | Expenditures and Committed as % of Annual Budget |
|---------------|------------------|-------------------------|------------------------------------|--|
| \$14,848,397  | \$5,916,834      | \$9,665,982             | 39.85%                             | 104.95%  |

**Residential New Construction: Statewide Results  
Program Enrollments YTD**



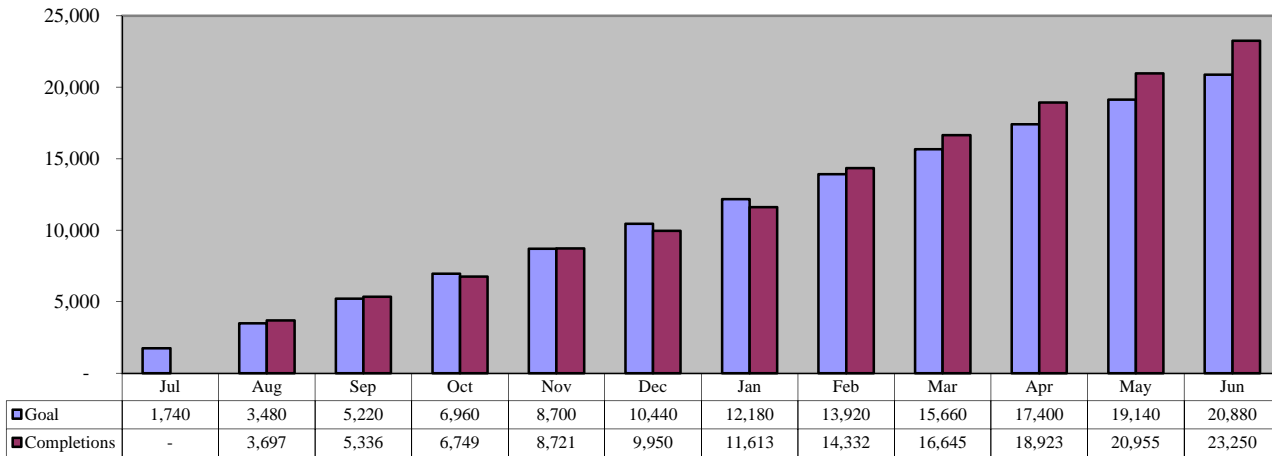
**Residential New Construction: Statewide Results  
Completed Jobs YTD**



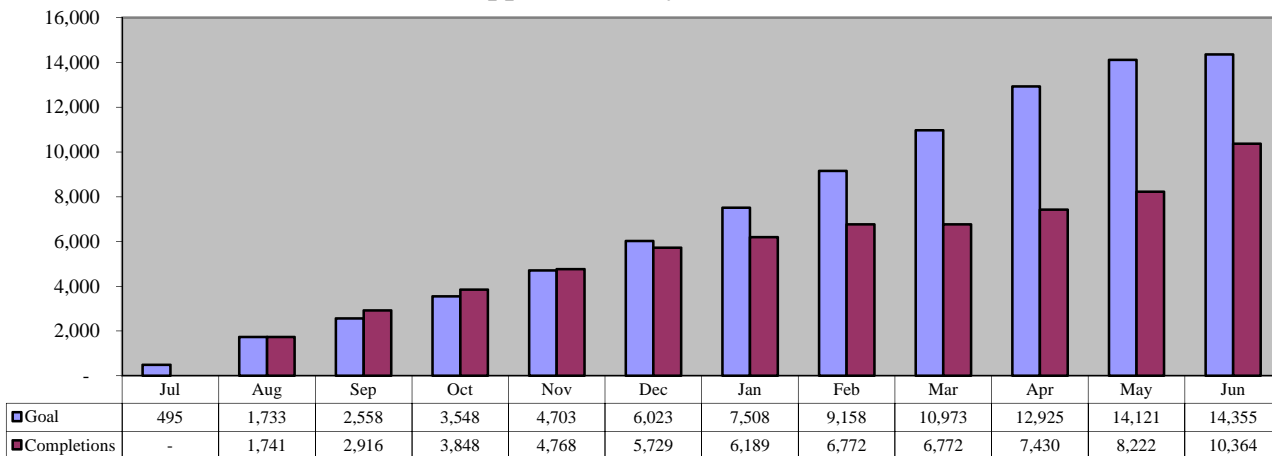
## Energy Efficient Products

| Annual Budget | Expenditures YTD | Expenditures as % of Annual Budget |
|---------------|------------------|------------------------------------|
| \$17,218,939  | \$17,044,239     | 98.99%                             |

**Energy Efficient Products, Washer: Statewide Results  
Washers Rebated YTD**

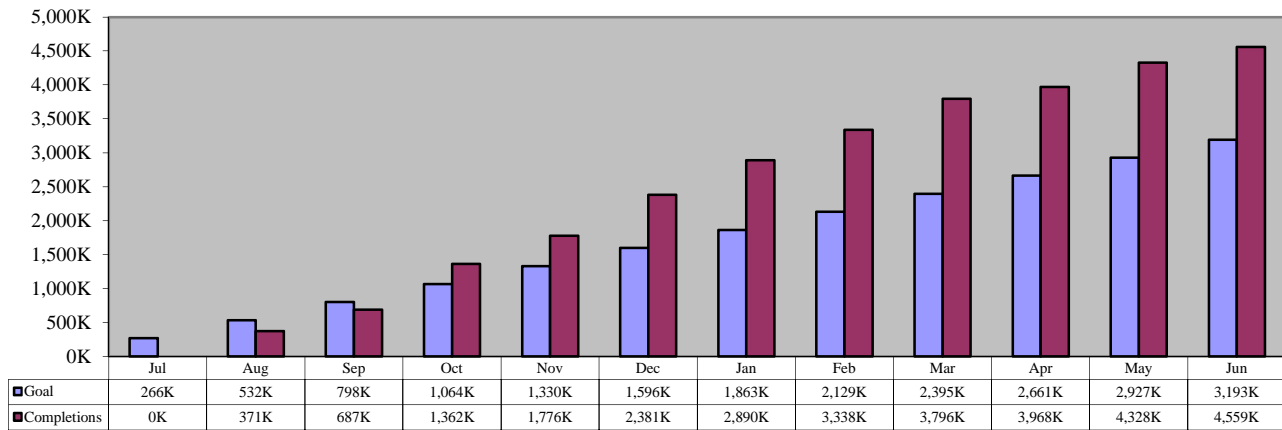


**Energy Efficient Products, Large Appliance Recycling: Statewide Results  
Appliances Recycled YTD**

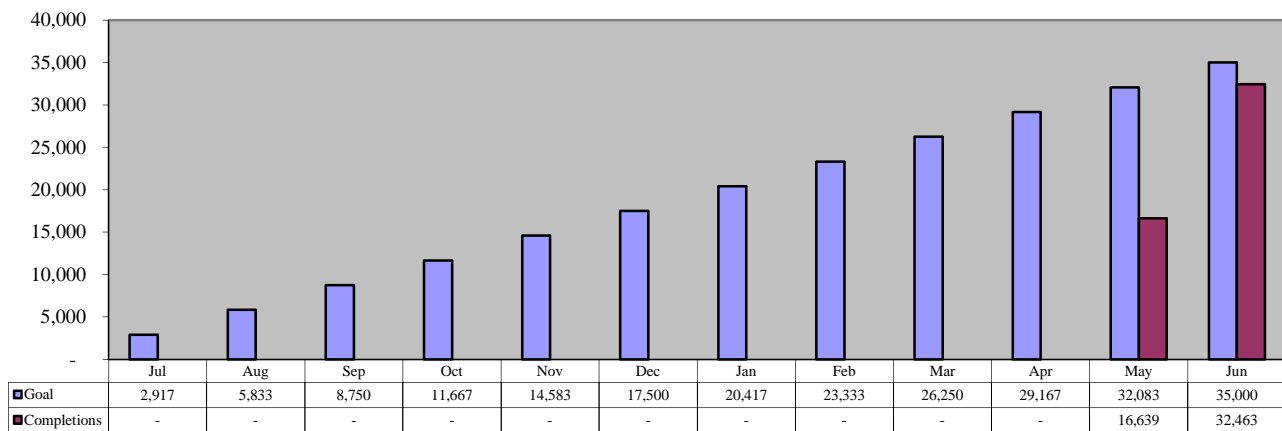


## Energy Efficient Products

**Energy Efficient Products, CFLs, LEDs: Statewide Results  
CFLs and LEDs Distributed YTD**



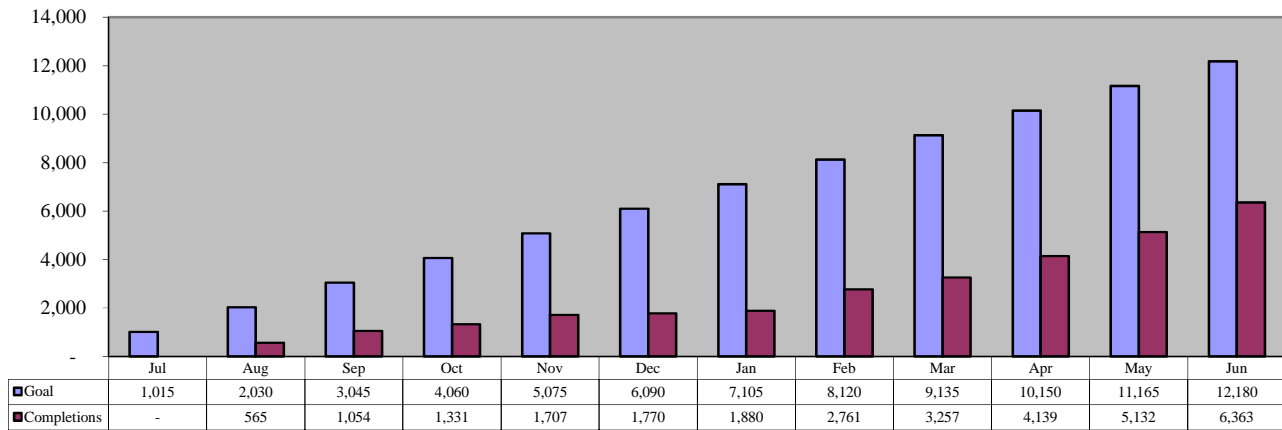
**Energy Efficient Products, Consumer Electronics: Statewide Results  
Consumer Electronics Rebated YTD**





## Energy Efficient Products

**Energy Efficient Products, Refrigerators: Statewide Results  
Refrigerators Rebated YTD**



## Green New Jersey Resource Team Progress Report

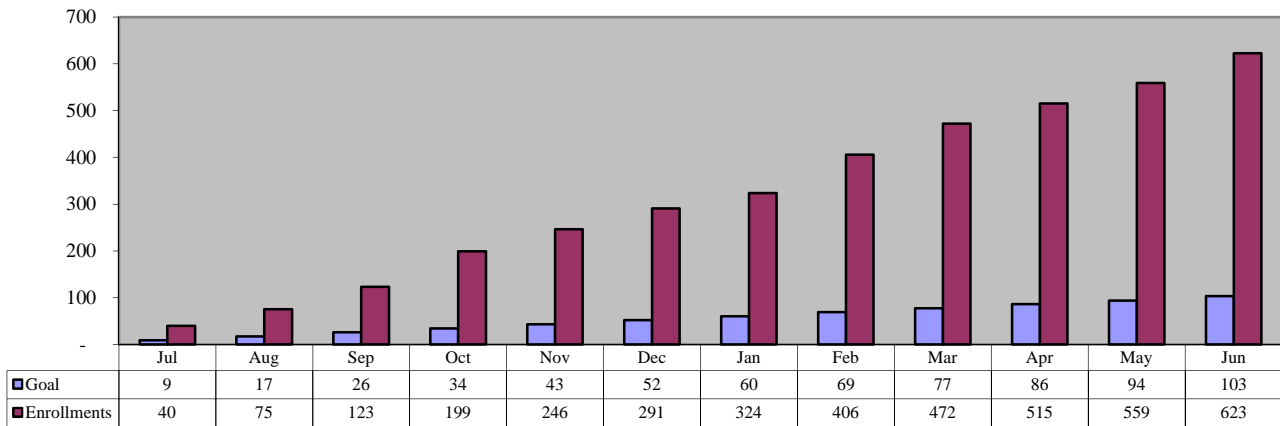
| Partner                  | Distribution Target | Amount Distributed | Progress |
|--------------------------|---------------------|--------------------|----------|
| Megalight FY14 Extension | 29,736              | 29,998             | 101%     |
| TechniArt FY14 Extension | 38,600              | 42,200             | 109%     |
| TechniArt FY15           | 104,700             | 104,651            | 100%     |
| Philips Fundraiser       | 20,000              | 2,688              | 13%      |
| HelpLight - MaxLite      | 12,830              | 8,996              | 70%      |

GNJRT progress as of 6/30/2015

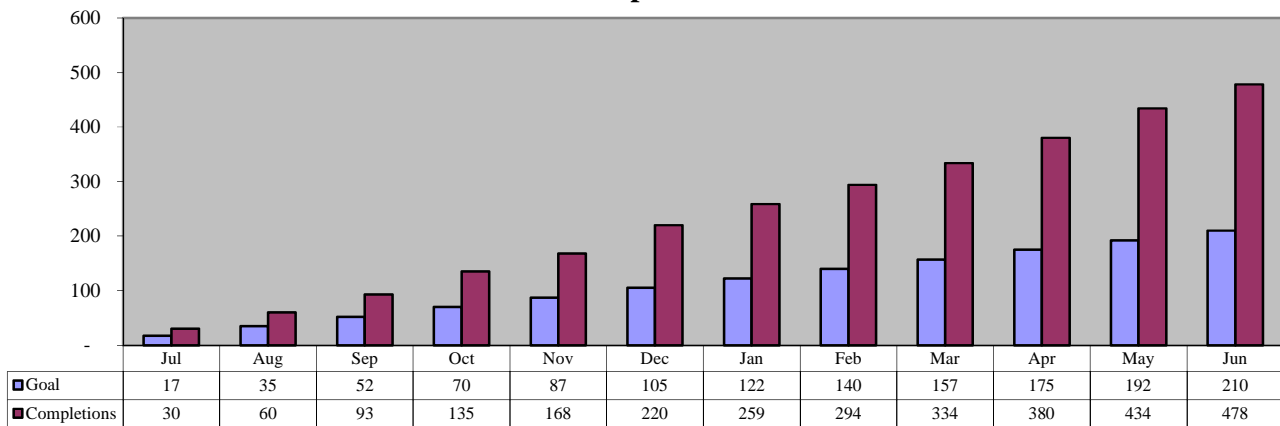
## Home Performance with ENERGY STAR

| Annual Budget | Expenditures YTD | Outstanding Commitments | Expenditures as % of Annual Budget | Expenditures and Committed as % of Annual Budget |
|---------------|------------------|-------------------------|------------------------------------|--|
| \$45,291,975  | \$36,234,377     | \$6,180,515             | 80.00%                             | 93.65%   |

**Home Performance with Energy Star: Statewide Results  
Tier 2 Enrollments YTD**

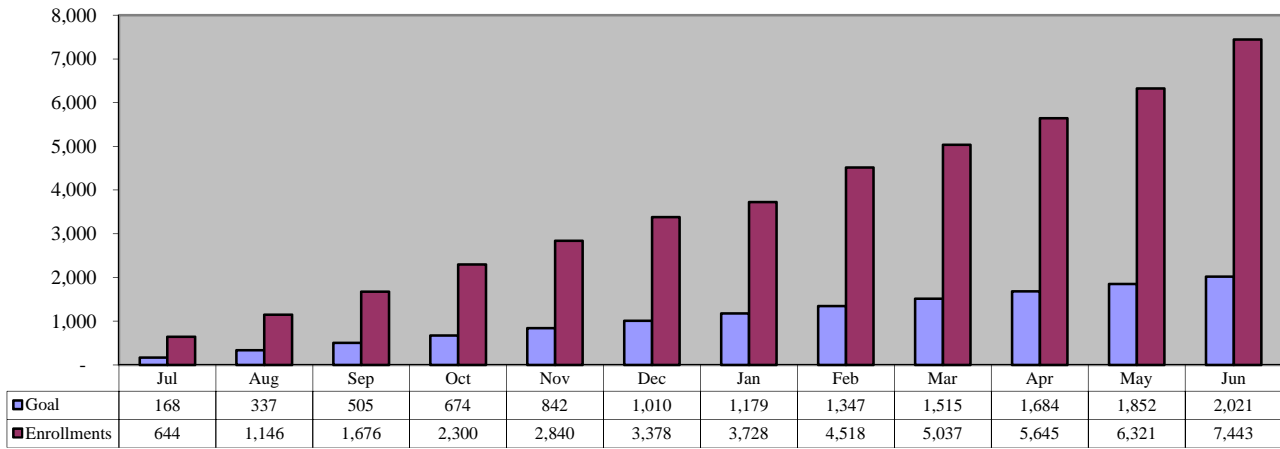


**Home Performance with Energy Star: Statewide Results  
Tier 2 Completions YTD**

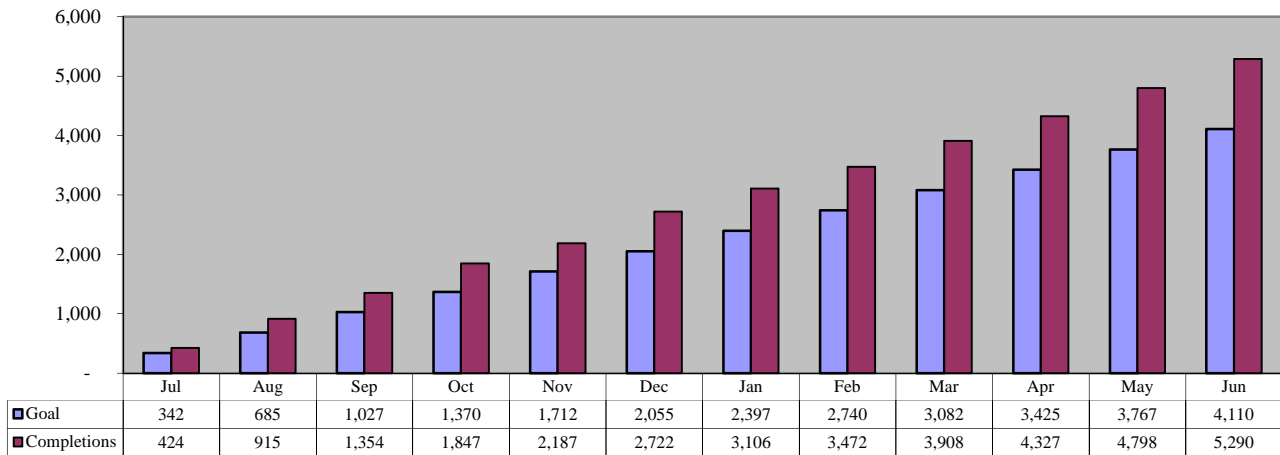


## Home Performance with ENERGY STAR

**Home Performance with Energy Star: Statewide Results  
Tier 3 Enrollments YTD**



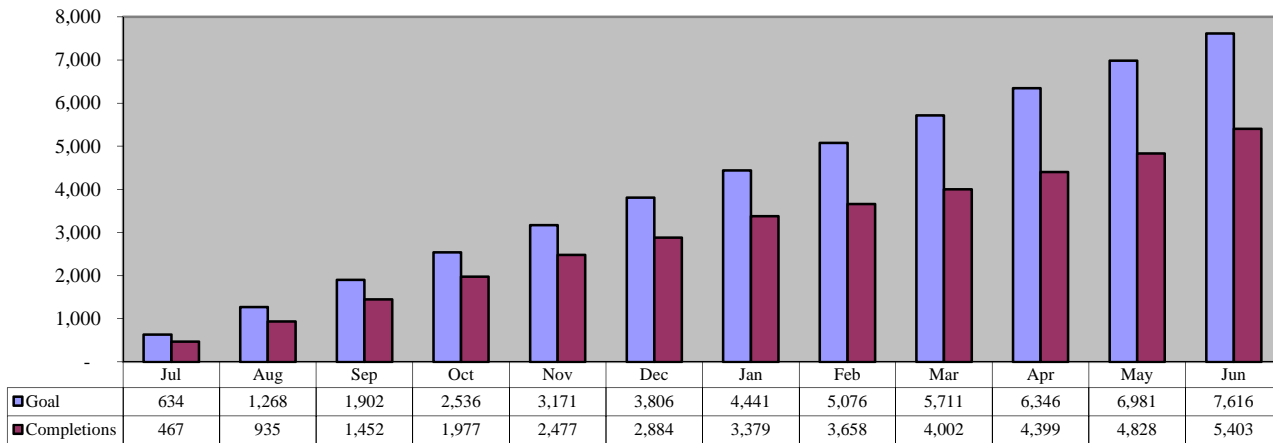
**Home Performance with Energy Star: Statewide Results  
Tier 3 Completions YTD**



## Comfort Partners

| Annual Budget | Expenditures YTD | Expenditures as % of Annual Budget |
|---------------|------------------|------------------------------------|
| \$35,000,000  | \$27,510,017     | 78.60%                             |

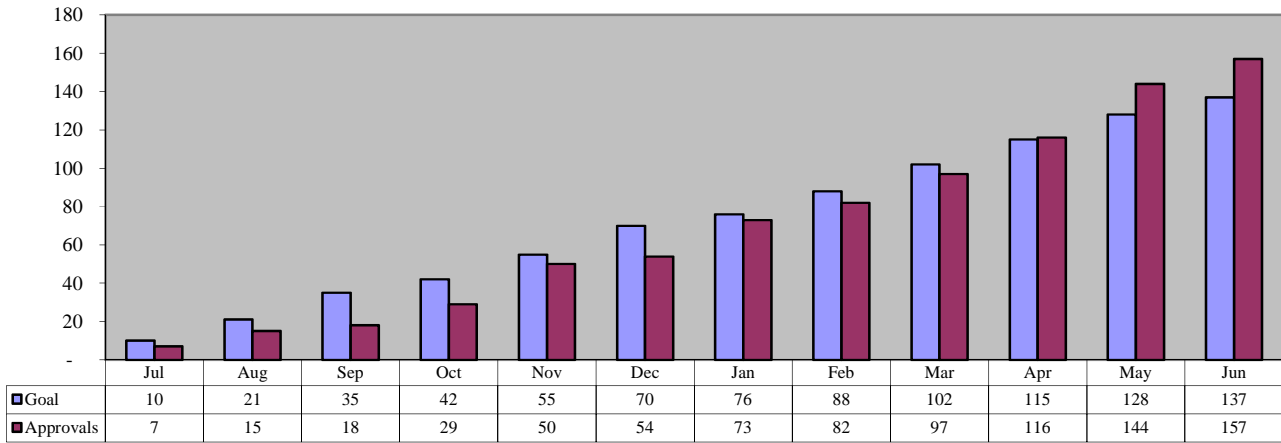
**Comfort Partners: Statewide Results  
Completed Jobs YTD**



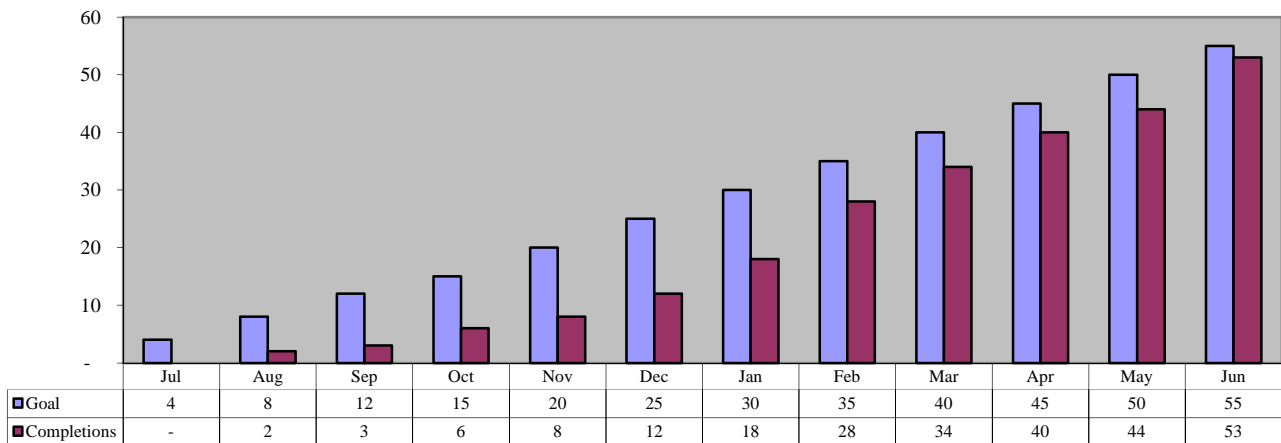
## C & I New Construction

| Annual Budget | Expenditures YTD | Outstanding Commitments | Expenditures as % of Annual Budget | Expenditures and Committed as % of Annual Budget |
|---------------|------------------|-------------------------|------------------------------------|--|
| \$3,305,211   | \$2,115,373      | \$1,042,595             | 64.00%                             | 95.55%   |

**C&I New Construction : Statewide Results  
Approved Applications YTD**

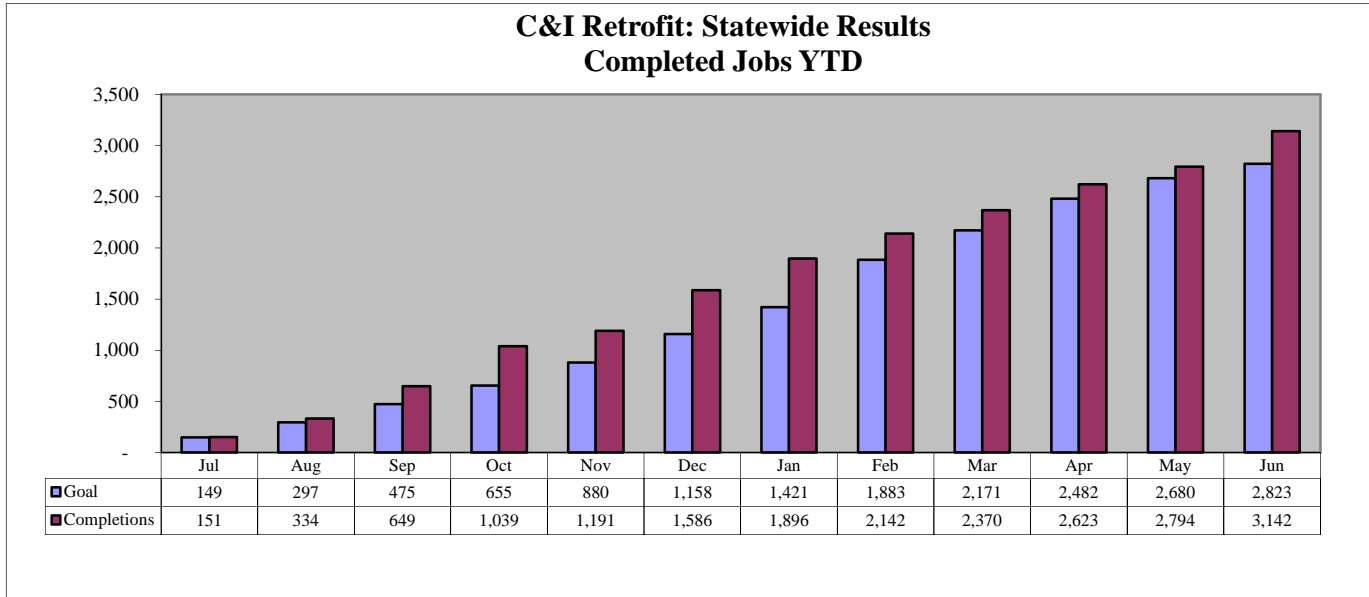


**C&I New Construction: Statewide Results  
Completed Jobs YTD**



## C & I Retrofit

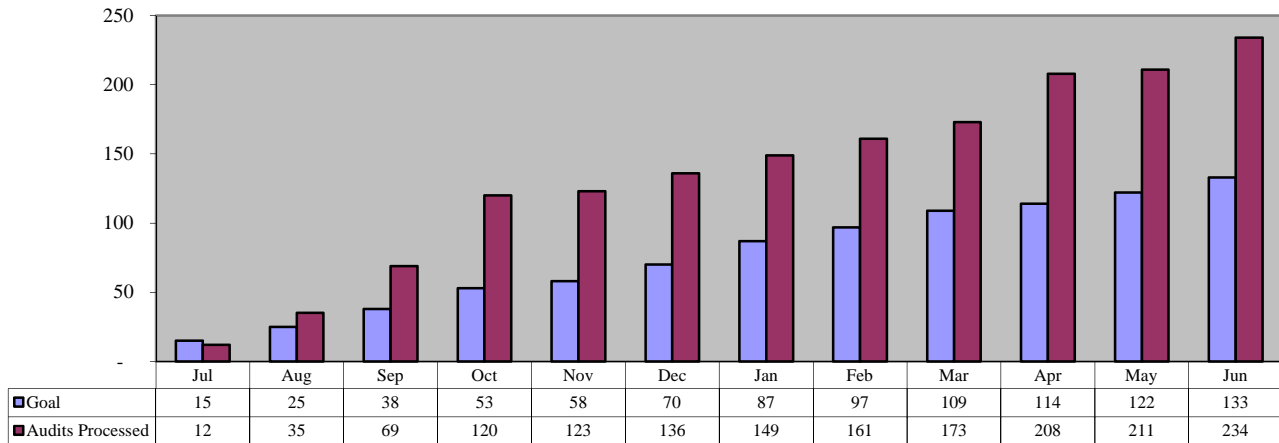
| Annual Budget | Expenditures YTD | Outstanding Commitments | Expenditures as % of Annual Budget | Expenditures and Committed as % of Annual Budget |
|---------------|------------------|-------------------------|------------------------------------|--|
| \$64,058,739  | \$31,751,513     | \$30,960,495            | 49.57%                             | 97.90%   |



## Local Government Energy Audit

| Annual Budget | Expenditures YTD | Outstanding Commitments | Expenditures as % of Annual Budget | Expenditures and Committed as % of Annual Budget |
|---------------|------------------|-------------------------|------------------------------------|--|
| \$2,766,981   | \$1,681,413      | \$562,721               | 60.77%                             | 81.10%   |

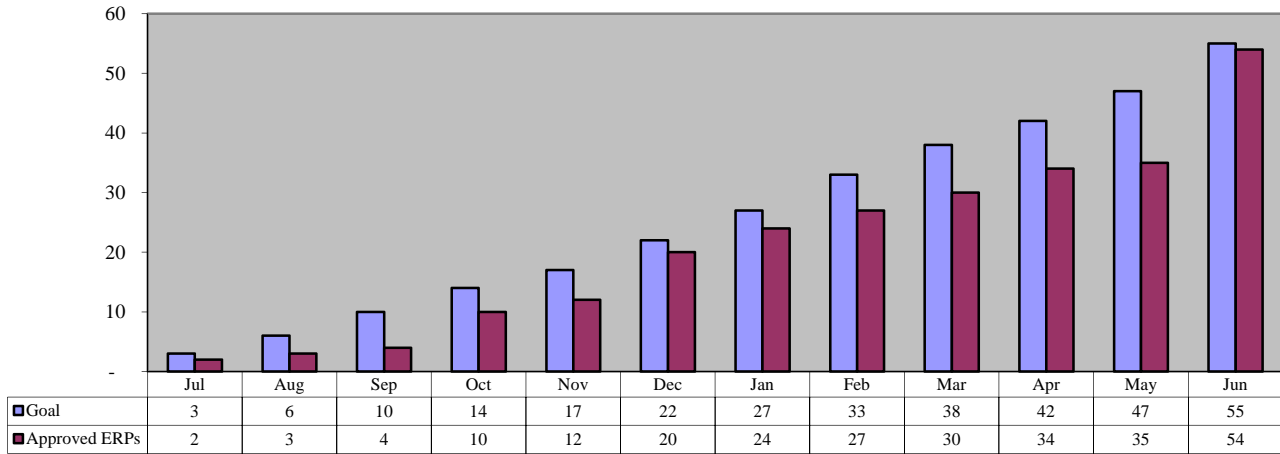
**Local Government Energy Audit: Statewide Results  
Audits Reviewed and Processed YTD**



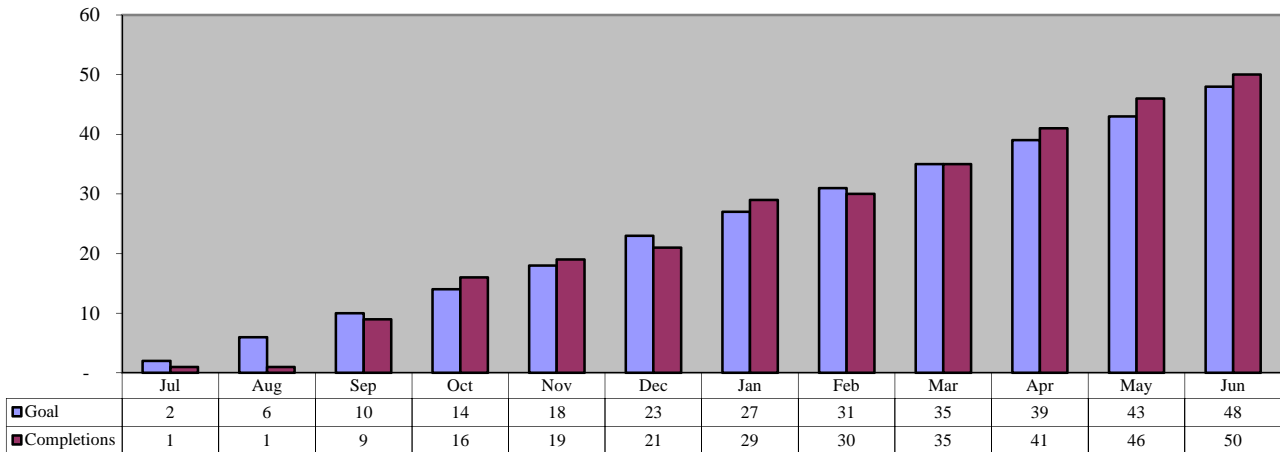
## Pay-for-Performance

| Annual Budget | Expenditures YTD | Outstanding Commitments | Expenditures as % of Annual Budget | Expenditures and Committed as % of Annual Budget |
|---------------|------------------|-------------------------|------------------------------------|--|
| \$30,191,852  | \$8,113,057      | \$21,219,463            | 26.87%                             | 97.15%   |

**Pay for Performance: Statewide Results  
Approved Energy Reduction Plans YTD**



**Pay for Performance: Statewide Results  
Installations Completed YTD**

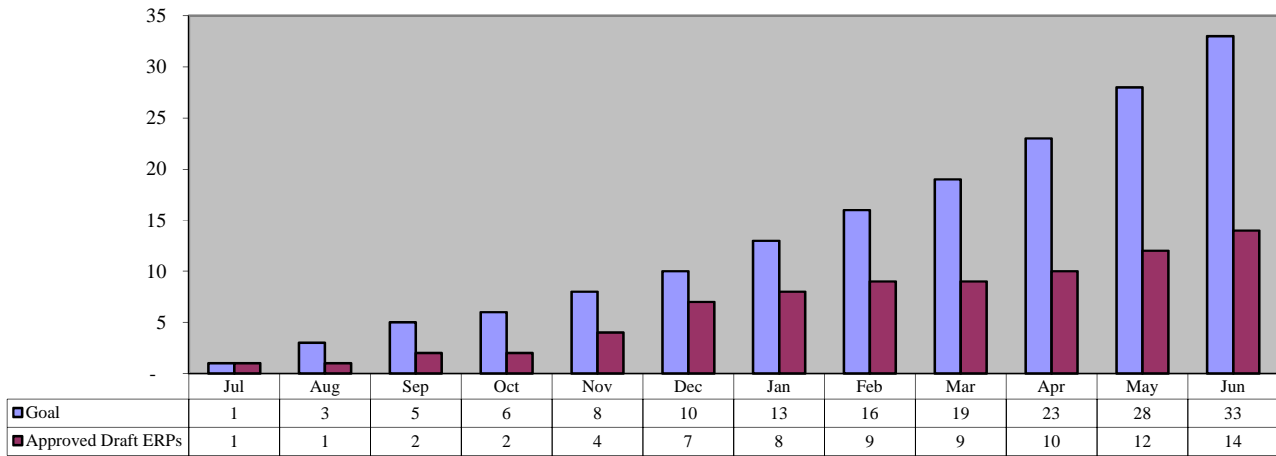




## Pay-for-Performance New Construction

| Annual Budget | Expenditures YTD | Outstanding Commitments | Expenditures as % of Annual Budget | Expenditures and Committed as % of Annual Budget |
|---------------|------------------|-------------------------|------------------------------------|--|
| \$13,279,269  | \$2,977,225      | \$9,820,958             | 22.42%                             | 96.38%   |

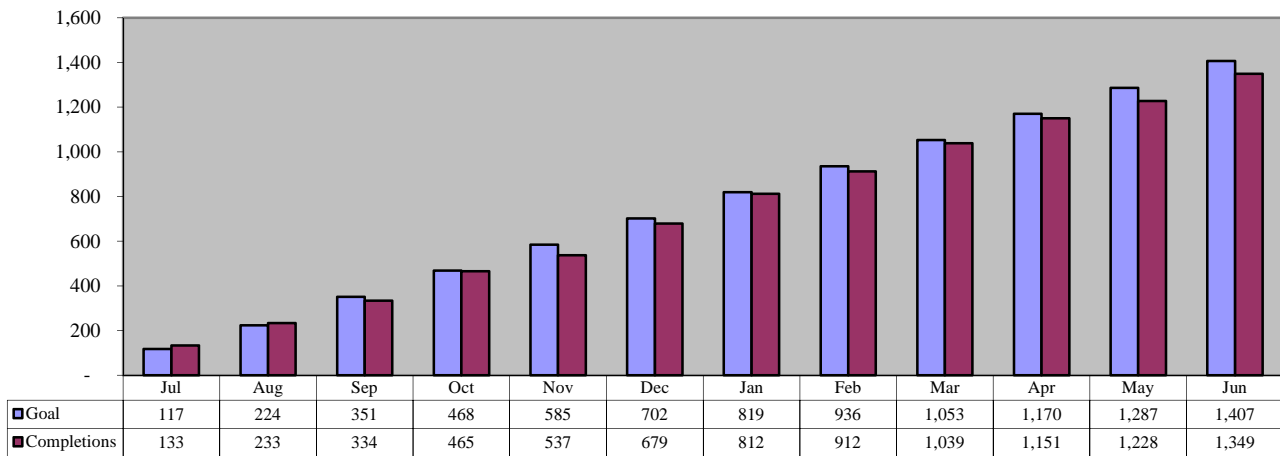
**Pay for Performance New Construction : Statewide Results  
Proposed Energy Reduction Plan Approvals YTD**



## Direct Install

| Annual Budget | Expenditures YTD | Outstanding Commitments | Expenditures as % of Annual Budget | Expenditures and Committed as % of Annual Budget |
|---------------|------------------|-------------------------|------------------------------------|--|
| \$48,981,360  | \$35,658,947     | \$12,782,417            | 72.80%                             | 98.90%   |

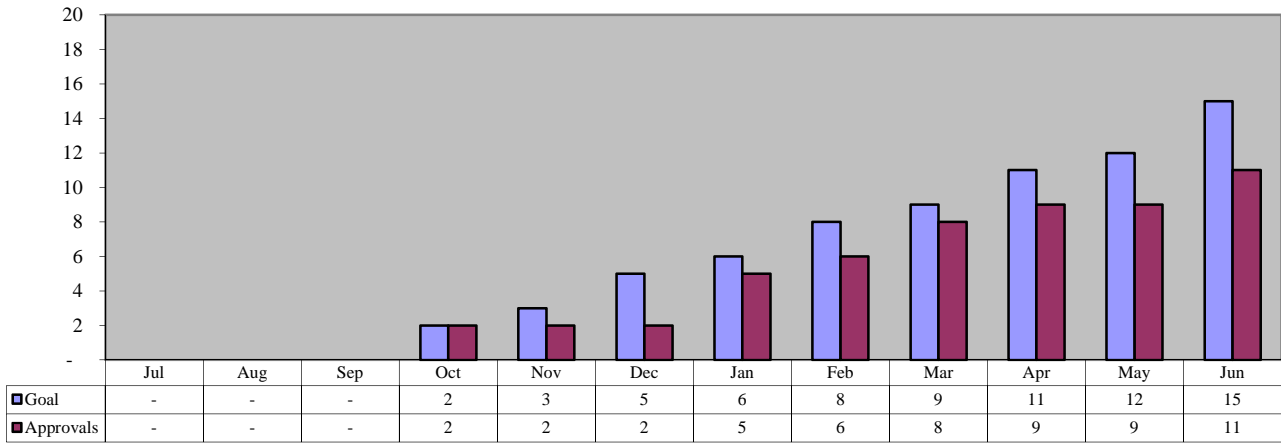
**Direct Install Program: Statewide Results  
Completed Jobs YTD**



## CHP-Fuel Cell: Large and Small

| Annual Budget | Expenditures YTD | Outstanding Commitments | Expenditures as % of Annual Budget | Expenditures and Committed as % of Annual Budget |
|---------------|------------------|-------------------------|------------------------------------|--|
| \$19,451,062  | \$2,448,358      | \$9,361,807             | 12.59%                             | 60.72%   |

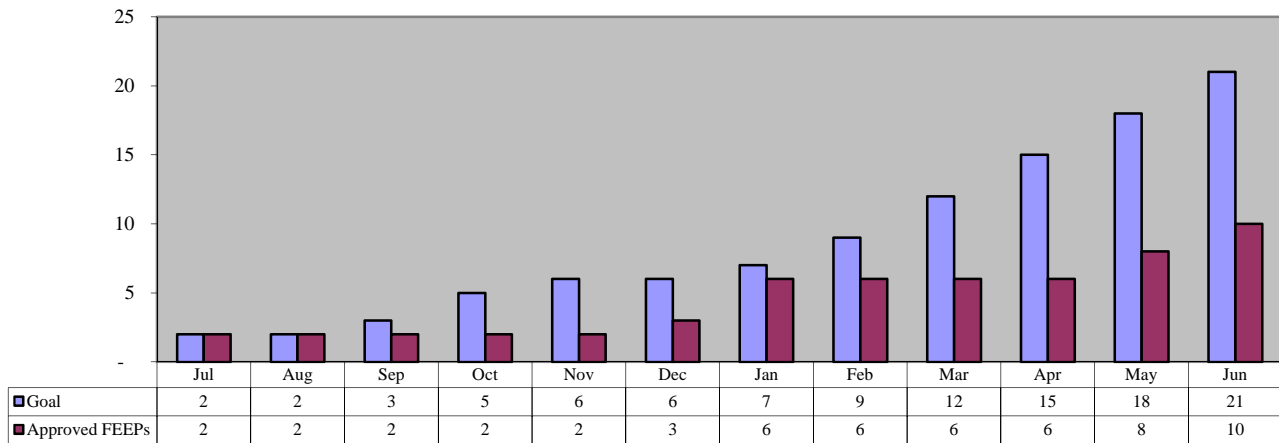
**Combined Heat & Power Program (CHP): Statewide Results  
Applications Approved YTD**



## Large Energy Users Program

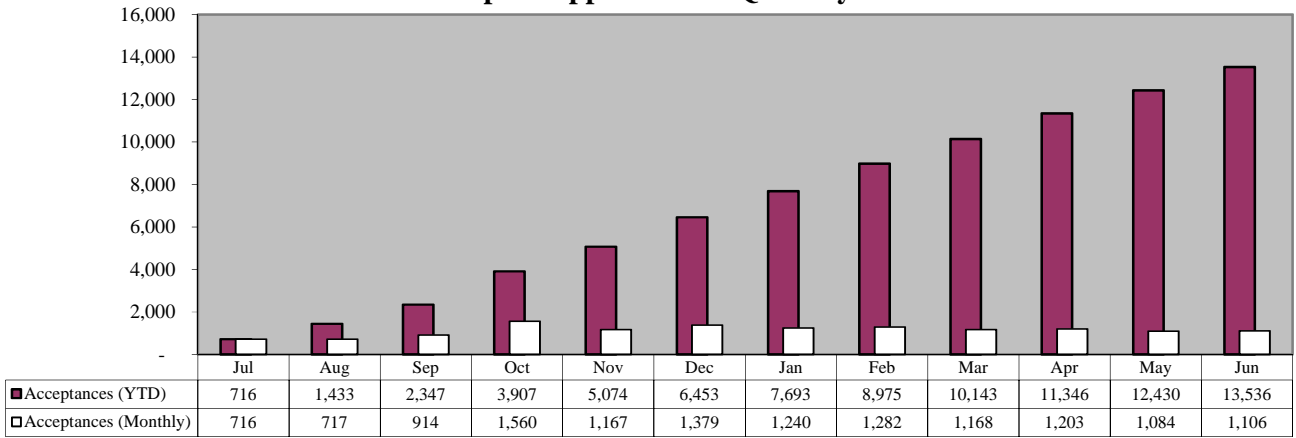
| Annual Budget | Expenditures YTD | Outstanding Commitments | Expenditures as % of Annual Budget | Expenditures and Committed as % of Annual Budget |
|---------------|------------------|-------------------------|------------------------------------|--|
| \$14,574,759  | \$4,118,241      | \$9,782,889             | 28.26%                             | 95.38%   |

**Large Energy Users Pilot Program (LEUP): Statewide Results  
Final Energy Efficiency Plans Approved YTD**

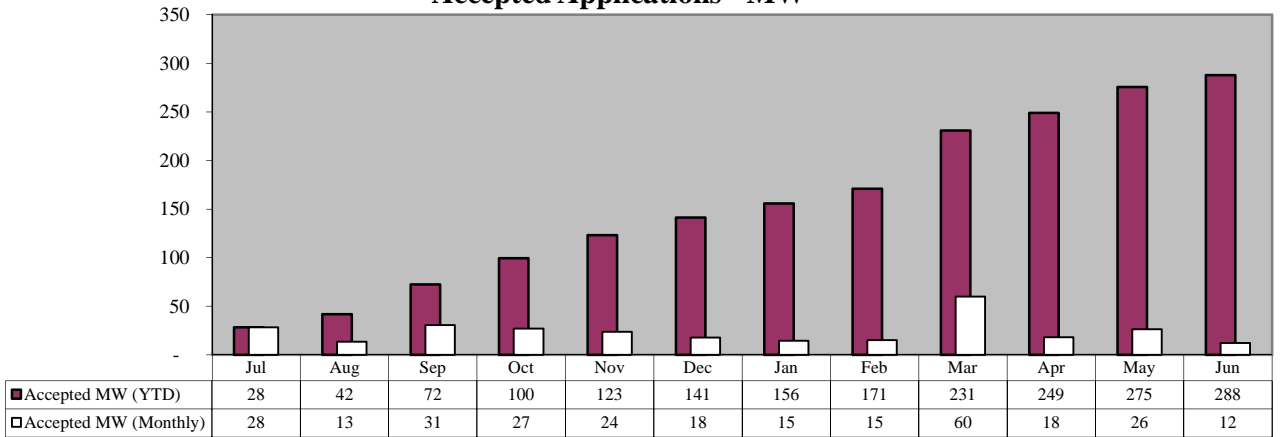


# SREC Registration

**SREC Registration: Statewide Results  
Accepted Applications - Quantity**

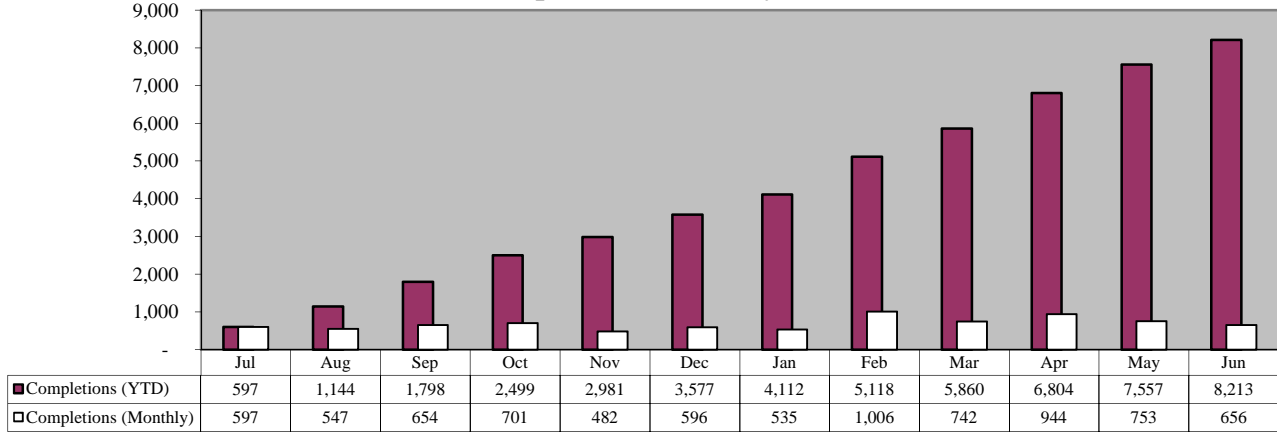


**SREC Registration: Statewide Results  
Accepted Applications - MW**

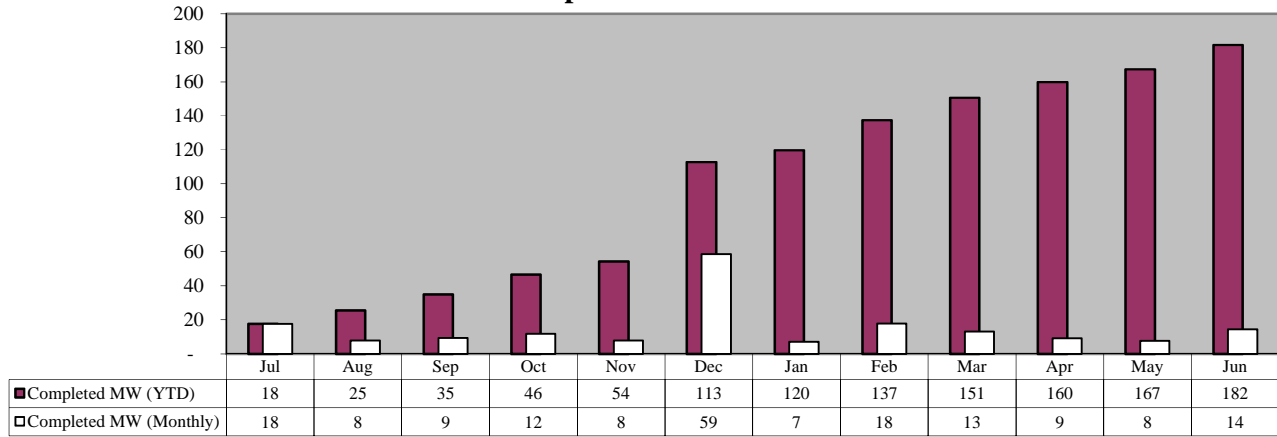


# SREC Registration

**SREC Registration: Statewide Results  
Completions - Quantity**



**SREC Registration: Statewide Results  
Completions - MW**



## **Section IV**

### **FY15 Reporting Data Worksheets**

**New Jersey's Clean Energy Program**  
**Actual and Committed Expenses for Fiscal Year 2015**

Statewide Summary: New Jersey's Clean Energy Program  
 Reporting Period: 07-01-2014 thru 06-30-2015

| Program                      | Approved Budget<br>(a)  | Actual Expenditures<br>(b) | Committed Expenditures<br>(c) | Actual and Committed Expenditures<br>(d)=(b)+(c) | Actual Expenditures as % of Authorized<br>(e)=(b)/(a) | Actual and Committed Expenditures as % of Authorized<br>(f)=(d)/(a) |
|------------------------------|-------------------------|----------------------------|-------------------------------|--|---|---|
| Energy Efficiency Programs   | \$304,317,935.19        | \$187,876,975.01           | \$102,018,033.40              | \$289,895,008.41                                 | 61.74%  | 95.26%  |
| C&I CHP-Fuel Cell Programs   | \$19,451,062.18         | \$2,448,357.76             | \$9,361,806.80                | \$11,810,164.56                                  | 12.59%  | 60.72%  |
| Renewable Energy Programs    | \$18,236,146.52         | \$4,699,543.02             | \$7,233,804.00                | \$11,933,347.02                                  | 25.77%  | 65.44%  |
| EDA Programs                 | \$24,695,310.11         | \$2,877,473.61             | \$13,438,006.77               | \$16,315,480.38                                  | 11.65%  | 66.07%  |
| NJCEP Administration         | \$11,055,293.11         | \$5,407,248.70             |                               | \$5,407,248.70                                   | 48.91%  | 48.91%  |
| TRUE Grant                   | \$1,874,500.00          | \$0.00                     | \$0.00                        | \$0.00   | 0.00%   | 0.00%   |
| NJBPU OFM-Reported Expenses* | \$0.00                  | \$28,420.22                | \$0.00                        | \$28,420.22                                      | 0.00%   | 0.00%   |
| <b>TOTAL</b>                 | <b>\$379,630,247.11</b> | <b>\$203,338,018.32</b>    | <b>\$132,051,650.97</b>       | <b>\$335,389,669.29</b>                          | <b>53.56%</b>   | <b>88.35%</b>   |

\* An expense adjustment of \$28,420.22 was made to reconcile IMS data with expenses reported in NJCFS and the NJ Comprehensive Annual Financial Report. Differences between IMS and NJCFS arise due to systematic cutoff dates for NJCFS closing, including: 1) invoices pending in IMS or anticipated as of CFS closing (and thus accrued in the ending FY) and later adjusted and paid for a different amount; 2) charges applicable to the ending FY but charged to the next FY in CFS due to systematic cut-off dates; and 3) expense or reimbursement misallocations, discovered after CFS closes, that are changed in IMS but cannot be changed in CFS until the following FY.



**New Jersey's Clean Energy Program**  
**Actual and Committed Expenses for Fiscal Year 2015**

Statewide Summary: Energy Efficiency Programs  
Reporting Period: 07-01-2014 thru 06-30-2015

| Program  | Approved Budget<br>(a)  | Actual Expenditures<br>(b) | Committed Expenditures<br>(c) | Actual and Committed Expenditures<br>(d)=(b)+(c) | Actual Expenditures as % of Authorized<br>(e)=(b)/(a) | Actual and Committed Expenditures as % of Authorized<br>(f)=(d)/(a) |
|--|-------------------------|----------------------------|-------------------------------|--|---|---|
| <b>RESIDENTIAL ENERGY EFFICIENCY PROGRAMS</b>            |                         |                            |                               |  |   |   |
| Residential HVAC - Electric & Gas                        | \$12,415,469.42         | \$12,406,083.72            | \$0.00                        | \$12,406,083.72                                  | 99.92%  | 99.92%  |
| Residential New Construction                             | \$14,848,397.29         | \$5,916,833.73             | \$9,665,981.50                | \$15,582,815.23                                  | 39.85%  | 104.95%   |
| Energy Efficient Products                                | \$17,218,939.09         | \$17,044,238.70            | \$0.00                        | \$17,044,238.70                                  | 98.99%  | 98.99%  |
| Home Performance with Energy Star                        | \$45,291,975.16         | \$36,234,376.50            | \$6,180,515.41                | \$42,414,891.91                                  | 80.00%  | 93.65%  |
| Marketing - Residential EE                               | \$1,309,984.00          | \$1,299,877.07             | \$0.00                        | \$1,299,877.07                                   | 99.23%  | 99.23%  |
| <b>Sub-Total: Residential Energy Efficiency Programs</b> | <b>\$91,084,764.96</b>  | <b>\$72,901,409.72</b>     | <b>\$15,846,496.91</b>        | <b>\$88,747,906.63</b>                           | <b>80.04%</b>   | <b>97.43%</b>   |
| <b>RESIDENTIAL LOW INCOME</b>                            |                         |                            |                               |  |   |   |
| Comfort Partners   | \$35,000,000.00         | \$27,510,017.07            |                               | \$27,510,017.07                                  | 78.60%  | 78.60%  |
| <b>Sub-Total: Residential Low Income</b>                 | <b>\$35,000,000.00</b>  | <b>\$27,510,017.07</b>     | <b>\$0.00</b>                 | <b>\$27,510,017.07</b>                           | <b>78.60%</b>   | <b>78.60%</b>   |
| <b>C &amp; I ENERGY EFFICIENCY PROGRAMS</b>              |                         |                            |                               |  |   |   |
| C&I New Construction                                     | \$3,305,210.99          | \$2,115,373.28             | \$1,042,595.07                | \$3,157,968.35                                   | 64.00%  | 95.55%  |
| C&I Retrofit   | \$64,058,738.87         | \$31,751,513.09            | \$30,960,495.05               | \$62,712,008.14                                  | 49.57%  | 97.90%  |
| Pay-for-Performance New Construction                     | \$13,279,268.58         | \$2,977,225.10             | \$9,820,957.55                | \$12,798,182.65                                  | 22.42%  | 96.38%  |
| Pay-for-Performance                                      | \$30,191,851.98         | \$8,113,057.03             | \$21,219,462.51               | \$29,332,519.54                                  | 26.87%  | 97.15%  |
| Local Government Energy Audit                            | \$2,766,980.50          | \$1,681,413.00             | \$562,721.00                  | \$2,244,134.00                                   | 60.77%  | 81.10%  |
| Direct Install   | \$48,981,360.42         | \$35,658,947.49            | \$12,782,416.81               | \$48,441,364.30                                  | 72.80%  | 98.90%  |
| Marketing - Commercial & Industrial EE                   | \$1,075,000.00          | \$1,049,778.32             | \$0.00                        | \$1,049,778.32                                   | 97.65%  | 97.65%  |
| Large Energy Users Program                               | \$14,574,758.89         | \$4,118,240.91             | \$9,782,888.50                | \$13,901,129.41                                  | 28.26%  | 95.38%  |
| <b>Sub-Total: C &amp; I Energy Efficiency Programs</b>   | <b>\$178,233,170.23</b> | <b>\$87,465,548.22</b>     | <b>\$86,171,536.49</b>        | <b>\$173,637,084.71</b>                          | <b>49.07%</b>   | <b>97.42%</b>   |
| <b>TOTAL</b>   | <b>\$304,317,935.19</b> | <b>\$187,876,975.01</b>    | <b>\$102,018,033.40</b>       | <b>\$289,895,008.41</b>                          | <b>61.74%</b>   | <b>95.26%</b>   |

**New Jersey's Clean Energy Program**  
*Actual and Committed Expenses for Fiscal Year 2015*

Statewide Summary - C&I CHP-Fuel Cell Programs  
 Reporting Period: 07-01-2014 thru 06-30-2015

| Program                        | Approved Budget<br>(a) | Actual Expenditures<br>(b) | Committed Expenditures<br>(c) | Actual and Committed Expenditures<br>(d)=(b)+(c) | Actual Expenditures as % of Authorized<br>(e)=(b)/(a) | Actual and Committed Expenditures as % of Authorized<br>(f)=(d)/(a) |
|--------------------------------|------------------------|----------------------------|-------------------------------|--|---|---|
| CHP-Fuel Cell: Large and Small | \$19,451,062.18        | \$2,448,357.76             | \$9,361,806.80                | \$11,810,164.56                                  | 12.59%  | 60.72%  |
| <b>TOTAL</b>                   | <b>\$19,451,062.18</b> | <b>\$2,448,357.76</b>      | <b>\$9,361,806.80</b>         | <b>\$11,810,164.56</b>                           | <b>12.59%</b>   | <b>60.72%</b>   |

**New Jersey's Clean Energy Program**  
*Actual and Committed Expenses for Fiscal Year 2015*

Statewide Summary: Renewable Energy Programs  
 Reporting Period: 07-01-2014 thru 06-30-2015

| Program   | Approved Budget<br>(a) | Actual Expenditures<br>(b) | Committed Expenditures<br>(c) | Actual and Committed Expenditures<br>(d)=(b)+(c) | Actual Expenditures as % of Authorized<br>(e)=(b)/(a) | Actual and Committed Expenditures as % of Authorized<br>(f)=(d)/(a) |
|---|------------------------|----------------------------|-------------------------------|--|---|---|
| Offshore Wind                                   | \$450,433.41           | \$0.00                     | \$0.00                        | \$0.00   | 0.00%   | 0.00%   |
| Renewable Energy Program: Grid Connected (REDI) | \$203,720.00           | \$203,720.00               | \$0.00                        | \$203,720.00                                     | 100.00%   | 100.00%   |
| Renewable Energy Incentive Program (REIP)       | \$17,522,245.87        | \$4,495,823.02             | \$7,233,804.00                | \$11,729,627.02                                  | 25.66%  | 66.94%  |
| Edison Innovation Clean Energy Fund (CST)       | \$59,747.24            | \$0.00                     | \$0.00                        | \$0.00   | 0.00%   | 0.00%   |
| <b>TOTAL</b>                                    | <b>\$18,236,146.52</b> | <b>\$4,699,543.02</b>      | <b>\$7,233,804.00</b>         | <b>\$11,933,347.02</b>                           | <b>25.77%</b>   | <b>65.44%</b>   |

**New Jersey's Clean Energy Program**  
**Actual and Committed Expenses for Fiscal Year 2015**

Statewide Summary: EDA Programs  
 Reporting Period: 07-01-2014 thru 06-30-2015

| Program                                     | Approved Budget<br>(a) | Actual Expenditures<br>(b) | Committed Expenditures<br>(c) | Actual and Committed Expenditures<br>(d)=(b)+(c) | Actual Expenditures as % of Authorized<br>(e)=(b)/(a) | Actual and Committed Expenditures as % of Authorized<br>(f)=(d)/(a) |
|---|------------------------|----------------------------|-------------------------------|--|---|---|
| Clean Energy Manufacturing Fund (CEMF)      | \$8,536,276.49         | \$501,711.61               | \$5,900,326.77                | \$6,402,038.38                                   | 5.88%   | 75.00%  |
| Edison Innovation Green Growth Fund (EIGGF) | \$5,237,408.95         | \$394,802.00               | \$546,000.00                  | \$940,802.00                                     | 7.54%   | 17.96%  |
| Large Scale CHP/Fuel Cells                  | \$10,921,624.67        | \$1,980,960.00             | \$6,991,680.00                | \$8,972,640.00                                   | 18.14%  | 82.15%  |
| <b>TOTAL</b>                                | <b>\$24,695,310.11</b> | <b>\$2,877,473.61</b>      | <b>\$13,438,006.77</b>        | <b>\$16,315,480.38</b>                           | <b>11.65%</b>   | <b>66.07%</b>   |

**New Jersey's Clean Energy Program**  
**Actual and Committed Expenses for Fiscal Year 2015**

Statewide Summary: NJCEP Administration  
Reporting Period: 07-01-2014 thru 06-30-2015

| Program   | Approved Budget<br>(a) | Actual Expenditures<br>(b) | Actual Expenditures as % of Authorized<br>(c)=(b)/(a) |
|---|------------------------|----------------------------|---|
| <b>OCE ADMINISTRATION AND OVERHEAD</b>                |                        |                            |   |
| OCE Staff and Overhead                                | \$2,341,212.31         | \$2,148,807.14             | 91.78%  |
| Program Coordinator                                   | \$2,200,000.00         | \$1,861,711.25             | 84.62%  |
| <b>Sub-Total: Oce Administration And Overhead</b>     | <b>\$4,541,212.31</b>  | <b>\$4,010,518.39</b>      | <b>88.31%</b>   |
| <b>MEMBERSHIPS-DUES</b>                               |                        |                            |   |
| Sponsorships  | \$200,000.00           | \$7,894.91                 | 3.95%   |
| <b>Sub-Total: Memberships-Dues</b>                    | <b>\$200,000.00</b>    | <b>\$7,894.91</b>          | <b>3.95%</b>  |
| <b>OCE EVALUATION AND RELATED RESEARCH</b>            |                        |                            |   |
| Rutgers-CEEEP   | \$2,140,227.35         | \$928,093.23               | 43.36%  |
| Funding Reconciliation                                | \$52,545.00            | \$0.00                     | 0.00%   |
| Program Evaluation                                    | \$3,323,634.10         | \$0.00                     | 0.00%   |
| <b>Sub-Total: Oce Evaluation And Related Research</b> | <b>\$5,516,406.45</b>  | <b>\$928,093.23</b>        | <b>16.82%</b>   |
| <b>MISCELLANEOUS</b>                                  |                        |                            |   |
| Clean Energy Business Website                         | \$120,000.00           | \$59,999.86                | 50.00%  |
| Sustainable Jersey                                    | \$677,674.35           | \$400,742.31               | 59.13%  |
| <b>Sub-Total: Miscellaneous</b>                       | <b>\$797,674.35</b>    | <b>\$460,742.17</b>        | <b>57.76%</b>   |
| <b>TOTAL</b>  | <b>\$11,055,293.11</b> | <b>\$5,407,248.70</b>      | <b>48.91%</b>   |

**New Jersey's Clean Energy Program**  
*Actual and Committed Expenses for Fiscal Year 2015*

Statewide Summary: TRUE Grant  
 Reporting Period: 07-01-2014 thru 06-30-2015

| Program      | Approved Budget       | Actual Expenditures | Committed Expenditures | Actual and Committed Expenditures | Actual Expenditures as % of Authorized | Actual and Committed Expenditures as % of Authorized |
|--------------|-----------------------|---------------------|------------------------|-----------------------------------|--|--|
| TRUE Grant   | \$1,874,500.00        | \$0.00              | \$0.00                 | \$0.00                            | 0.00%                                  | 0.00%  |
| <b>TOTAL</b> | <b>\$1,874,500.00</b> | <b>\$0.00</b>       | <b>\$0.00</b>          | <b>\$0.00</b>                     | <b>0.00%</b>                           | <b>0.00%</b>   |

**New Jersey's Clean Energy Program**  
**Detailed Expense Data for Fiscal Year 2015**

Statewide Summary: New Jersey's Clean Energy Program  
 Reporting Period: 07-01-2014 thru 06-30-2015

| Program                      | Total Actual NJCEP Expenditures | Administration & Program Development | Sales, Call Centers, Marketing and Website | Training              | Rebates, Grants, and Other Direct Incentives | Rebate Processing, Inspections, and Other Quality Control | Evaluation and Related Research |
|------------------------------|---------------------------------|--------------------------------------|--|-----------------------|--|---|---------------------------------|
| Energy Efficiency Programs   | \$187,876,975.01                | \$9,127,334.76                       | \$2,934,860.67                             | \$2,111,670.69        | \$163,571,486.27                             | \$10,131,622.62   | \$0.00                          |
| C&I CHP-Fuel Cell Programs   | \$2,448,357.76                  | \$0.00                               | \$0.00                                     | \$0.00                | \$2,379,675.30                               | \$68,682.46   | \$0.00                          |
| Renewable Energy Programs    | \$4,699,543.02                  | \$1,376,206.92                       | \$0.00                                     | \$0.00                | \$203,720.00                                 | \$3,119,616.10  | \$0.00                          |
| EDA Programs                 | \$2,877,473.61                  | \$249,604.00                         | \$0.00                                     | \$0.00                | \$2,627,869.61                               | \$0.00  | \$0.00                          |
| NJCEP Administration         | \$5,407,248.70                  | \$2,701,692.39                       | \$594,935.86                               | \$0.00                | \$408,637.22                                 | \$765,240.00  | \$936,743.23                    |
| TRUE Grant                   | \$0.00                          | \$0.00                               | \$0.00                                     | \$0.00                | \$0.00                                       | \$0.00  | \$0.00                          |
| NJBPU OFM-Reported Expenses* | \$28,420.22                     | \$28,420.22                          | \$0.00                                     | \$0.00                | \$0.00                                       | \$0.00  | \$0.00                          |
| <b>TOTAL</b>                 | <b>\$203,338,018.32</b>         | <b>\$13,483,258.29</b>               | <b>\$3,529,796.53</b>                      | <b>\$2,111,670.69</b> | <b>\$169,191,388.40</b>                      | <b>\$14,085,161.18</b>                                    | <b>\$936,743.23</b>             |
| <b>Percent of Total</b>      | <b>100.00%</b>                  | <b>6.63%</b>                         | <b>1.74%</b>                               | <b>1.04%</b>          | <b>83.21%</b>                                | <b>6.93%</b>  | <b>0.46%</b>                    |

\* An expense adjustment of \$28,420.22 was made to reconcile IMS data with expenses reported in NJCFS and the NJ Comprehensive Annual Financial Report. Differences between IMS and NJCFS arise due to systematic cutoff dates for NJCFS closing, including: 1) invoices pending in IMS or anticipated as of CFS closing (and thus accrued in the ending FY) and later adjusted and paid for a different amount; 2) charges applicable to the ending FY but charged to the next FY in CFS due to systematic cut-off dates; and 3) expense or reimbursement misallocations, discovered after CFS closes, that are changed in IMS but cannot be changed in CFS until the following FY.

**New Jersey's Clean Energy Program**  
**Detailed Expense Data for Fiscal Year 2015**

Statewide Summary: Energy Efficiency Programs  
 Reporting Period: 07-01-2014 thru 06-30-2015

| Program  | Total Actual NJCEP Expenditures | Administration & Program Development | Sales, Call Centers, Marketing and Website | Training              | Rebates, Grants, and Other Direct Incentives | Rebate Processing, Inspections, and Other Quality Control | Evaluation and Related Research |
|--|---------------------------------|--------------------------------------|--|-----------------------|--|---|---------------------------------|
| <b>RESIDENTIAL ENERGY EFFICIENCY PROGRAMS</b>            |                                 |                                      |  |                       |  |   |                                 |
| Residential HVAC - Electric & Gas                        | \$12,406,083.72                 | \$1,306,764.00                       | \$0.00                                     | \$755,203.84          | \$8,932,456.22                               | \$1,411,659.66  | \$0.00                          |
| Residential New Construction                             | \$5,916,833.73                  | \$1,249,392.00                       | \$0.00                                     | \$0.00                | \$4,412,642.72                               | \$254,799.01  | \$0.00                          |
| Energy Efficient Products                                | \$17,044,238.70                 | \$1,900,528.19                       | \$0.00                                     | \$0.00                | \$14,771,227.33                              | \$372,483.18  | \$0.00                          |
| Home Performance with Energy Star                        | \$36,234,376.50                 | \$1,044,421.08                       | \$0.00                                     | \$0.00                | \$32,802,772.83                              | \$2,387,182.59  | \$0.00                          |
| Marketing - Residential EE                               | \$1,299,877.07                  | \$0.00                               | \$1,299,877.07                             | \$0.00                | \$0.00                                       | \$0.00  | \$0.00                          |
| <b>Sub-Total: Residential Energy Efficiency Programs</b> | <b>\$72,901,409.72</b>          | <b>\$5,501,105.27</b>                | <b>\$1,299,877.07</b>                      | <b>\$755,203.84</b>   | <b>\$60,919,099.10</b>                       | <b>\$4,426,124.44</b>                                     | <b>\$0.00</b>                   |
| <b>RESIDENTIAL LOW INCOME</b>                            |                                 |                                      |  |                       |  |   |                                 |
| Comfort Partners   | \$27,510,017.07                 | \$1,696,108.69                       | \$585,205.28                               | \$278,602.85          | \$23,850,769.09                              | \$1,099,331.16  | \$0.00                          |
| <b>Sub-Total: Residential Low Income</b>                 | <b>\$27,510,017.07</b>          | <b>\$1,696,108.69</b>                | <b>\$585,205.28</b>                        | <b>\$278,602.85</b>   | <b>\$23,850,769.09</b>                       | <b>\$1,099,331.16</b>                                     | <b>\$0.00</b>                   |
| <b>C &amp; I ENERGY EFFICIENCY PROGRAMS</b>              |                                 |                                      |  |                       |  |   |                                 |
| C&I New Construction                                     | \$2,115,373.28                  | \$197,454.00                         | \$0.00                                     | \$243,591.00          | \$1,570,540.05                               | \$103,788.23  | \$0.00                          |
| C&I Retrofit   | \$31,751,513.09                 | \$597,550.80                         | \$0.00                                     | \$263,078.28          | \$27,731,536.77                              | \$3,159,347.24  | \$0.00                          |
| Pay-for-Performance New Construction                     | \$2,977,225.10                  | \$99,600.00                          | \$0.00                                     | \$255,760.08          | \$2,541,715.02                               | \$80,150.00   | \$0.00                          |
| Pay-for-Performance                                      | \$8,113,057.03                  | \$454,800.00                         | \$0.00                                     | \$315,434.64          | \$6,907,841.94                               | \$434,980.45  | \$0.00                          |
| Local Government Energy Audit                            | \$1,681,413.00                  | \$120,000.00                         | \$0.00                                     | \$0.00                | \$1,143,053.00                               | \$418,360.00  | \$0.00                          |
| Direct Install   | \$35,658,947.49                 | \$360,000.00                         | \$0.00                                     | \$0.00                | \$35,008,397.49                              | \$290,550.00  | \$0.00                          |
| Marketing - Commercial & Industrial EE                   | \$1,049,778.32                  | \$0.00                               | \$1,049,778.32                             | \$0.00                | \$0.00                                       | \$0.00  | \$0.00                          |
| Large Energy Users Program                               | \$4,118,240.91                  | \$100,716.00                         | \$0.00                                     | \$0.00                | \$3,898,533.81                               | \$118,991.10  | \$0.00                          |
| <b>Sub-Total: C &amp; I Energy Efficiency Programs</b>   | <b>\$87,465,548.22</b>          | <b>\$1,930,120.80</b>                | <b>\$1,049,778.32</b>                      | <b>\$1,077,864.00</b> | <b>\$78,801,618.08</b>                       | <b>\$4,606,167.02</b>                                     | <b>\$0.00</b>                   |
| <b>TOTAL</b>   | <b>\$187,876,975.01</b>         | <b>\$9,127,334.76</b>                | <b>\$2,934,860.67</b>                      | <b>\$2,111,670.69</b> | <b>\$163,571,486.27</b>                      | <b>\$10,131,622.62</b>                                    | <b>\$0.00</b>                   |
| <b>Percent of Total</b>                                  | <b>100.00%</b>                  | <b>4.86%</b>                         | <b>1.56%</b>                               | <b>1.12%</b>          | <b>87.06%</b>                                | <b>5.39%</b>  | <b>0.00%</b>                    |



**New Jersey's Clean Energy Program**  
**Detailed Expense Data for Fiscal Year 2015**

Statewide Summary: C&I CHP-Fuel Cell Programs  
 Reporting Period: 07-01-2014 thru 06-30-2015

| <b>Program</b>                 | <b>Total Actual NJCEP Expenditures</b> | <b>Administration &amp; Program Development</b> | <b>Sales, Call Centers, Marketing and Website</b> | <b>Training</b> | <b>Rebates, Grants, and Other Direct Incentives</b> | <b>Rebate Processing, Inspections, and Other Quality Control</b> | <b>Evaluation and Related Research</b> |
|--------------------------------|--|---|---|-----------------|---|--|--|
| CHP-Fuel Cell: Large and Small | \$2,448,357.76                         | \$0.00  | \$0.00  | \$0.00          | \$2,379,675.30                                      | \$68,682.46  | \$0.00                                 |
| <b>TOTAL</b>                   | <b>\$2,448,357.76</b>                  | <b>\$0.00</b>                                   | <b>\$0.00</b>                                     | <b>\$0.00</b>   | <b>\$2,379,675.30</b>                               | <b>\$68,682.46</b>   | <b>\$0.00</b>                          |
| <b>Percent of Total</b>        | <b>100.00%</b>                         | <b>0.00%</b>                                    | <b>0.00%</b>                                      | <b>0.00%</b>    | <b>97.19%</b>                                       | <b>2.81%</b>   | <b>0.00%</b>                           |

**New Jersey's Clean Energy Program**  
**Detailed Expense Data for Fiscal Year 2015**

Statewide Summary: Renewable Energy Programs  
 Reporting Period: 07-01-2014 thru 06-30-2015

| Program   | Total Actual NJCEP Expenditures | Administration & Program Development | Sales, Call Centers, Marketing and Website | Training      | Rebates, Grants, and Other Direct Incentives | Rebate Processing, Inspections, and Other Quality Control | Evaluation and Related Research |
|---|---------------------------------|--------------------------------------|--|---------------|--|---|---------------------------------|
| Offshore Wind                                   | \$0.00                          | \$0.00                               | \$0.00                                     | \$0.00        | \$0.00                                       | \$0.00  | \$0.00                          |
| Renewable Energy Program: Grid Connected (REDI) | \$203,720.00                    | \$0.00                               | \$0.00                                     | \$0.00        | \$203,720.00                                 | \$0.00  | \$0.00                          |
| Renewable Energy Incentive Program (REIP)       | \$4,495,823.02                  | \$1,376,206.92                       | \$0.00                                     | \$0.00        | \$0.00                                       | \$3,119,616.10  | \$0.00                          |
| Edison Innovation Clean Energy Fund (CST)       | \$0.00                          | \$0.00                               | \$0.00                                     | \$0.00        | \$0.00                                       | \$0.00  | \$0.00                          |
| <b>TOTAL</b>                                    | <b>\$4,699,543.02</b>           | <b>\$1,376,206.92</b>                | <b>\$0.00</b>                              | <b>\$0.00</b> | <b>\$203,720.00</b>                          | <b>\$3,119,616.10</b>                                     | <b>\$0.00</b>                   |
| <b>Percent of Total</b>                         | <b>100.00%</b>                  | <b>29.28%</b>                        | <b>0.00%</b>                               | <b>0.00%</b>  | <b>4.33%</b>                                 | <b>66.38%</b>   | <b>0.00%</b>                    |

**New Jersey's Clean Energy Program**  
**Detailed Expense Data for Fiscal Year 2015**

Statewide Summary: EDA Programs  
 Reporting Period: 07-01-2014 thru 06-30-2015

| Program                                     | Total Actual NJCEP Expenditures | Administration & Program Development | Sales, Call Centers, Marketing and Website | Training      | Rebates, Grants, and Other Direct Incentives | Rebate Processing, Inspections, and Other Quality Control | Evaluation and Related Research |
|---|---------------------------------|--------------------------------------|--|---------------|--|---|---------------------------------|
| Clean Energy Manufacturing Fund (CEMF)      | \$501,711.61                    | \$124,802.00                         | \$0.00                                     | \$0.00        | \$376,909.61                                 | \$0.00  | \$0.00                          |
| Edison Innovation Green Growth Fund (EIGGF) | \$394,802.00                    | \$124,802.00                         | \$0.00                                     | \$0.00        | \$270,000.00                                 | \$0.00  | \$0.00                          |
| Large Scale CHP/Fuel Cells                  | \$1,980,960.00                  | \$0.00                               | \$0.00                                     | \$0.00        | \$1,980,960.00                               | \$0.00  | \$0.00                          |
| <b>TOTAL</b>                                | <b>\$2,877,473.61</b>           | <b>\$249,604.00</b>                  | <b>\$0.00</b>                              | <b>\$0.00</b> | <b>\$2,627,869.61</b>                        | <b>\$0.00</b>   | <b>\$0.00</b>                   |
| <b>Percent of Total</b>                     | <b>100.00%</b>                  | <b>8.67%</b>                         | <b>0.00%</b>                               | <b>0.00%</b>  | <b>91.33%</b>                                | <b>0.00%</b>  | <b>0.00%</b>                    |

**New Jersey's Clean Energy Program**  
**Detailed Expense Data for Fiscal Year 2015**

Statewide Summary: NJCEP Administration  
 Reporting Period: 07-01-2014 thru 06-30-2015

| Program   | Total Actual NJCEP Expenditures | Administration & Program Development | Sales, Call Centers, Marketing and Website | Training      | Rebates, Grants, and Other Direct Incentives | Rebate Processing, Inspections, and Other Quality Control | Evaluation and Related Research |
|---|---------------------------------|--------------------------------------|--|---------------|--|---|---------------------------------|
| <b>OCE ADMINISTRATION AND OVERHEAD</b>                |                                 |                                      |  |               |  |   |                                 |
| OCE Staff and Overhead                                | \$2,148,807.14                  | \$2,148,807.14                       | \$0.00                                     | \$0.00        | \$0.00                                       | \$0.00  | \$0.00                          |
| Program Coordinator                                   | \$1,861,711.25                  | \$552,885.25                         | \$534,936.00                               | \$0.00        | \$0.00                                       | \$765,240.00  | \$8,650.00                      |
| <b>Sub-Total: Oce Administration And Overhead</b>     | <b>\$4,010,518.39</b>           | <b>\$2,701,692.39</b>                | <b>\$534,936.00</b>                        | <b>\$0.00</b> | <b>\$0.00</b>                                | <b>\$765,240.00</b>                                       | <b>\$8,650.00</b>               |
| <b>MEMBERSHIPS-DUES</b>                               |                                 |                                      |  |               |  |   |                                 |
| Sponsorships  | \$7,894.91                      | \$0.00                               | \$0.00                                     | \$0.00        | \$7,894.91                                   | \$0.00  | \$0.00                          |
| <b>Sub-Total: Memberships-Dues</b>                    | <b>\$7,894.91</b>               | <b>\$0.00</b>                        | <b>\$0.00</b>                              | <b>\$0.00</b> | <b>\$7,894.91</b>                            | <b>\$0.00</b>   | <b>\$0.00</b>                   |
| <b>OCE EVALUATION AND RELATED RESEARCH</b>            |                                 |                                      |  |               |  |   |                                 |
| Rutgers-CEEEP   | \$928,093.23                    | \$0.00                               | \$0.00                                     | \$0.00        | \$0.00                                       | \$0.00  | \$928,093.23                    |
| Funding Reconciliation                                | \$0.00                          | \$0.00                               | \$0.00                                     | \$0.00        | \$0.00                                       | \$0.00  | \$0.00                          |
| Program Evaluation                                    | \$0.00                          | \$0.00                               | \$0.00                                     | \$0.00        | \$0.00                                       | \$0.00  | \$0.00                          |
| <b>Sub-Total: Oce Evaluation And Related Research</b> | <b>\$928,093.23</b>             | <b>\$0.00</b>                        | <b>\$0.00</b>                              | <b>\$0.00</b> | <b>\$0.00</b>                                | <b>\$0.00</b>   | <b>\$928,093.23</b>             |
| <b>MISCELLANEOUS</b>                                  |                                 |                                      |  |               |  |   |                                 |
| Clean Energy Business Website                         | \$59,999.86                     | \$0.00                               | \$59,999.86                                | \$0.00        | \$0.00                                       | \$0.00  | \$0.00                          |
| Sustainable Jersey                                    | \$400,742.31                    | \$0.00                               | \$0.00                                     | \$0.00        | \$400,742.31                                 | \$0.00  | \$0.00                          |
| <b>Sub-Total: Miscellaneous</b>                       | <b>\$460,742.17</b>             | <b>\$0.00</b>                        | <b>\$59,999.86</b>                         | <b>\$0.00</b> | <b>\$400,742.31</b>                          | <b>\$0.00</b>   | <b>\$0.00</b>                   |
| <b>TOTAL</b>  | <b>\$5,407,248.70</b>           | <b>\$2,701,692.39</b>                | <b>\$594,935.86</b>                        | <b>\$0.00</b> | <b>\$408,637.22</b>                          | <b>\$765,240.00</b>                                       | <b>\$936,743.23</b>             |
| <b>Percent of Total</b>                               | <b>100.00%</b>                  | <b>49.96%</b>                        | <b>11.00%</b>                              | <b>0.00%</b>  | <b>7.56%</b>                                 | <b>14.15%</b>   | <b>17.32%</b>                   |

**New Jersey's Clean Energy Program**  
*Detailed Expense Data for Fiscal Year 2015*

Statewide Summary: TRUE Grant  
 Reporting Period: 07-01-2014 thru 06-30-2015

| Program                 | Total Actual NJCEP Expenditures | Administration & Program Development | Sales, Call Centers, Marketing and Website | Training      | Rebates, Grants, and Other Direct Incentives | Rebate Processing, Inspections, and Other Quality Control | Evaluation and Related Research |
|-------------------------|---------------------------------|--------------------------------------|--|---------------|--|---|---------------------------------|
| TRUE Grant              | \$0.00                          | \$0.00                               | \$0.00                                     | \$0.00        | \$0.00                                       | \$0.00  | \$0.00                          |
| <b>TOTAL</b>            | <b>\$0.00</b>                   | <b>\$0.00</b>                        | <b>\$0.00</b>                              | <b>\$0.00</b> | <b>\$0.00</b>                                | <b>\$0.00</b>   | <b>\$0.00</b>                   |
| <b>Percent of Total</b> | <b>0.00%</b>                    | <b>0.00%</b>                         | <b>0.00%</b>                               | <b>0.00%</b>  | <b>0.00%</b>                                 | <b>0.00%</b>  | <b>0.00%</b>                    |

**New Jersey's Clean Energy Program**  
*Tracking Metrics for Fiscal Year 2015*

**Statewide Summary: Energy Efficiency Programs**  
**Reporting Period: 07-01-2014 thru 06-30-2015**

| <b>Program - Tracking Metric</b>  | <b>Actual YTD</b> |
|---|-------------------|
| <b>RESIDENTIAL PROGRAMS</b>   |                   |
| Residential HVAC - <i>COOL Advantage Completed Applications</i>                         | 2,335             |
| Residential HVAC - <i>WARM Advantage Completed Applications</i>                         | 16,310            |
| Residential New Construction - <i>Enrollments</i>                                       | 4,131             |
| Residential New Construction - <i>Completions</i>                                       | 2,478             |
| Energy Efficient Products - <i>Change a Light - CFLs and LEDs Distributed</i>           | 4,559,013         |
| Energy Efficiency Products - <i>Clothes Washer Applications Completed</i>               | 23,250            |
| Energy Efficiency Products - <i>Large Appliance Recycling Applications Completed</i>    | 10,364            |
| Energy Efficiency Products - <i>Consumer Electronics Applications Completed</i>         | 32,463            |
| Energy Efficiency Products - <i>Refrigerator Applications Completed</i>                 | 6,363             |
| Home Performance with ENERGY STAR - <i>Tier 2 Enrollments</i>                           | 623               |
| Home Performance with ENERGY STAR - <i>Tier 2 Completions</i>                           | 478               |
| Home Performance with ENERGY STAR - <i>Tier 3 Enrollments</i>                           | 7,443             |
| Home Performance with ENERGY STAR - <i>Tier 3 Completions</i>                           | 5,290             |
| <b>RESIDENTIAL LOW INCOME PROGRAMS</b>  |                   |
| Comfort Partners - <i>Homes Completed</i>   | 5,188             |
| <b>COMMERCIAL &amp; INDUSTRIAL PROGRAMS</b>   |                   |
| C&I New Construction - <i>Applications Approved</i>                                     | 157               |
| C&I New Construction - <i>Applications Completed</i>                                    | 53                |
| C&I Retrofit - <i>Applications Completed</i>  | 3,142             |
| Pay-for Performance New Construction - <i>Proposed ERP Approvals</i>                    | 14                |
| Pay-for Performance New Construction - <i>As Built Energy Reduction Plans Completed</i> | 12                |
| Pay-for Performance New Construction - <i>Commissioning Reports Completed</i>           | 7                 |
| Pay-for Performance - <i>Approved Energy Reduction Plans</i>                            | 54                |
| Pay-for Performance - <i>Installations Completed (Non-CHP)</i>                          | 50                |
| Pay-for Performance - <i>Installations Completed (CHP)</i>                              | 0                 |
| Pay-for Performance - <i>M&amp;V Reports Completed</i>                                  | 30                |
| Local Government Energy Audit - <i>Audits Reviewed and Processed</i>                    | 234               |
| Local Government Energy Audit - <i>Audits Rebated</i>                                   | 246               |
| Direct Install - <i>Applications Completed</i>  | 1,349             |
| Large Energy Users Program - <i>Approved FEEPs</i>                                      | 10                |



























**New Jersey's Clean Energy Program**  
*Tracking Metrics for Fiscal Year 2015*

Statewide Summary: CHP-Fuel Cell / Renewable Energy / EDA Programs  
 Reporting Period: 07-01-2014 thru 06-30-2015

| Program - Tracking Metric   | Actual YTD |
|---|------------|
| <b>C&amp;I CHP-FUEL CELL PROGRAMS</b>   |            |
| CHP-Fuel Cell: Large and Small - <i>Approved Applications</i>                           | 11         |
| CHP-Fuel Cell: Large and Small - <i>Completed Installations</i>                         | 5          |
| <b>RENEWABLE PROGRAMS</b>   |            |
| Renewable Energy Program: Grid Connected (REDI) - <i>Completed Grants</i>               | 0          |
| Renewable Energy Program: Grid Connected (REDI) - <i>Number of Open Grants</i>          | 1          |
| Renewable Energy Incentive Program (REIP) - <i>Applications Completed</i>               | 0          |
| SREC Registration - <i>Applications Accepted</i>  | 13,536     |
| SREC Registration - <i>Applications Completed</i>                                       | 8,213      |
| Edison Innovation Clean Energy Fund (CST) - <i>Completed Grants</i>                     | 1          |
| Edison Innovation Clean Energy Fund (CST) - <i>Number of Open Grants</i>                | 0          |
| <b>EDA PROGRAMS</b>   |            |
| Edison Innovation Clean Energy Manufacturing Fund (CEMF) - <i>Completed Grants</i>      | 0          |
| Edison Innovation Clean Energy Manufacturing Fund (CEMF) - <i>Number of Open Grants</i> | 4          |
| Edison Innovation Green Growth Fund (EIGGF) - <i>Completed Grants</i>                   | 1          |
| Edison Innovation Green Growth Fund (EIGGF) - <i>Number of Open Grants</i>              | 1          |
| Large Scale CHP/Fuel Cells - <i>Number of Approved Grants</i>                           | 0          |
| Large Scale CHP/Fuel Cells - <i>Number of Completed Grants</i>                          | 1          |
| Large Scale CHP/Fuel Cells - <i>Number of Open Grants</i>                               | 4          |

**New Jersey's Clean Energy Program**  
**Electric Energy Savings vs. Annual Goals for Fiscal Year 2015**

Statewide Summary: Energy Efficiency Programs  
 Reporting Period: 07-01-2014 thru 06-30-2015  
 (Energy Savings)

| Program                                     | Annual Savings |                |   | Lifetime Savings |                  |   |
|---|----------------|----------------|---|------------------|------------------|---|
|   | Annual Goal    | Actual YTD     | Actual YTD as % of Goal   | Annual Goal      | Actual YTD       | Actual YTD as % of Goal   |
|   | MWh            | MWh            | %   | MWh              | MWh              | %   |
| <b>RESIDENTIAL PROGRAMS</b>                 |                |                |   |                  |                  |   |
| Residential HVAC - Electric & Gas           | 8,366          | 4,349          |  52%         | 159,190          | 78,340           |  49%         |
| Residential New Construction                | 18,148         | 3,747          |  21%         | 362,964          | 75,478           |  21%         |
| Energy Efficient Products (All Products)    | 244,690        | 191,775        |  78%         | 1,339,454        | 1,989,154        |  149%        |
| Home Performance with ENERGY STAR           | 2,077          | 4,644          |  224%        | 41,549           | 79,266           |  191%        |
| <b>Sub-Total: Residential EE Programs</b>   | <b>273,281</b> | <b>204,515</b> |  <b>75%</b>  | <b>1,903,157</b> | <b>2,222,239</b> |  <b>117%</b> |
| <b>COMMERCIAL &amp; INDUSTRIAL PROGRAMS</b> |                |                |   |                  |                  |   |
| C&I New Construction                        | 6,317          | 9,458          |  150%        | 113,701          | 150,978          |  133%        |
| C&I Retrofit                                | 152,945        | 168,884        |  110%        | 2,294,179        | 2,866,744        |  125%        |
| Pay-for-Performance New Construction        | 515            | 4,873          |  946%        | 9,274            | 89,509           |  965%        |
| Pay-for Performance                         | 19,416         | 21,860         |  113%        | 291,244          | 352,912          |  121%        |
| Direct Install                              | 29,095         | 46,955         |  161%        | 436,424          | 683,425          |  157%        |
| Large Energy Users Program                  | 12,303         | 12,823         |  104%        | 184,540          | 230,819          |  125%        |
| <b>Sub-Total: C&amp;I Programs</b>          | <b>220,591</b> | <b>264,853</b> |  <b>120%</b> | <b>3,329,362</b> | <b>4,374,387</b> |  <b>131%</b> |
| <b>TOTAL Energy Efficiency Programs</b>     | <b>493,872</b> | <b>469,368</b> |  <b>95%</b>  | <b>5,232,519</b> | <b>6,596,626</b> |  <b>126%</b> |





























**New Jersey's Clean Energy Program**  
*Electric Energy Savings vs. Annual Goals for Fiscal Year 2015*

Statewide Summary: All CHP/Fuel Cell Programs  
 Reporting Period: 07-01-2014 thru 06-30-2015  
 (Energy Savings)

| Program                        | Annual Savings |            |                            | Lifetime Savings |            |                            |
|--------------------------------|----------------|------------|----------------------------|------------------|------------|----------------------------|
|                                | Annual Goal    | Actual YTD | Actual YTD<br>as % of Goal | Annual Goal      | Actual YTD | Actual YTD<br>as % of Goal |
|                                | MWh            | MWh        | %                          | MWh              | MWh        | %                          |
| CHP-Fuel Cell: Large and Small | 2              | 0          | 0%                         | 4                | 0          | 0%                         |
| <b>TOTAL CHP</b>               | <b>2</b>       | <b>0</b>   | <b>0%</b>                  | <b>4</b>         | <b>0</b>   | <b>0%</b>                  |

**New Jersey's Clean Energy Program**  
**Gas Energy Savings vs. Annual Goals for Fiscal Year 2015**

Statewide Summary: Energy Efficiency Programs  
 Reporting Period: 07-01-2014 thru 06-30-2015  
 (Energy Savings)

| Program  | Annual Savings |                |   | Lifetime Savings  |                   |   |
|--|----------------|----------------|---|-------------------|-------------------|---|
|  | Annual Goal    | Actual YTD     | Actual YTD as % of Goal   | Annual Goal       | Actual YTD        | Actual YTD as % of Goal   |
|  | DTh            | DTh            | %   | DTh               | DTh               | %   |
| <b>RESIDENTIAL PROGRAMS</b>                      |                |                |   |                   |                   |   |
| Residential HVAC - Electric & Gas                | 226,876        | 202,387        |  89%         | 4,425,168         | 3,816,525         |  86%         |
| Residential New Construction                     | 206,540        | 37,013         |  18%         | 4,130,803         | 744,757           |  18%         |
| Energy Efficient Products (Clothes Washers Only) | 22,102         | 21,158         |  96%         | 243,119           | 232,922           |  96%         |
| Home Performance with ENERGY STAR                | 100,905        | 126,541        |  125%        | 2,018,104         | 2,957,155         |  147%        |
| <b>Sub-Total: Residential EE Programs</b>        | <b>556,423</b> | <b>387,100</b> |  <b>70%</b>  | <b>10,817,194</b> | <b>7,751,359</b>  |  <b>72%</b>  |
| <b>COMMERCIAL &amp; INDUSTRIAL PROGRAMS</b>      |                |                |   |                   |                   |   |
| C&I New Construction                             | 5,285          | 4,705          |  89%         | 95,129            | 72,614            |  76%         |
| C&I Retrofit                                     | 92,791         | 102,563        |  111%        | 1,391,863         | 1,994,045         |  143%        |
| Pay-for-Performance New Construction             | 252            | 4,829          |  1916%       | 4,530             | 123,131           |  2718%       |
| Pay-for Performance                              | 152,729        | 151,279        |  99%         | 2,290,931         | 2,790,653         |  122%        |
| Direct Install                                   | 69,897         | 116,778        |  167%        | 1,048,453         | 1,879,664         |  179%        |
| Large Energy Users Program                       | 27,849         | 0              |  0%          | 417,740           | 0                 |  0%          |
| <b>Sub-Total: C&amp;I Programs</b>               | <b>348,803</b> | <b>380,154</b> |  <b>109%</b> | <b>5,248,646</b>  | <b>6,860,107</b>  |  <b>131%</b> |
| <b>TOTAL Energy Efficiency Programs</b>          | <b>905,226</b> | <b>767,254</b> |  <b>85%</b>  | <b>16,065,840</b> | <b>14,611,466</b> |  <b>91%</b>  |

**New Jersey's Clean Energy Program**  
*Gas Energy Savings vs. Annual Goals for Fiscal Year 2015*

Statewide Summary: All CHP/Fuel Cell Programs  
 Reporting Period: 07-01-2014 thru 06-30-2015  
 (Energy Savings)

| Program                        | Annual Savings |               |                            | Lifetime Savings |                |                            |
|--------------------------------|----------------|---------------|----------------------------|------------------|----------------|----------------------------|
|                                | Annual Goal    | Actual YTD    | Actual YTD<br>as % of Goal | Annual Goal      | Actual YTD     | Actual YTD<br>as % of Goal |
|                                | DTh            | DTh           | %                          | DTh              | DTh            | %                          |
| CHP-Fuel Cell: Large and Small | 43,048         | 47,017        | 109%                       | 516,574          | 629,583        | 122%                       |
| <b>TOTAL CHP</b>               | <b>43,048</b>  | <b>47,017</b> | <b>109%</b>                | <b>516,574</b>   | <b>629,583</b> | <b>122%</b>                |

**New Jersey's Clean Energy Program**  
*Electric Savings for Fiscal Year 2015*

| Statewide Summary: Energy Efficiency Programs<br>Reporting Period: 07-01-2014 thru 06-30-2015<br>(Energy Savings) | Demand Savings |                |                         | Annual Savings |                |                         | Lifetime Savings |                  |                         |
|---|----------------|----------------|-------------------------|----------------|----------------|-------------------------|------------------|------------------|-------------------------|
|   | Installed      | Committed      | Installed and Committed | Installed      | Committed      | Installed and Committed | Installed        | Committed        | Installed and Committed |
| Program   | kW             | kW             | kW                      | MWh            | MWh            | MWh                     | MWh              | MWh              | MWh                     |
| <b>RESIDENTIAL PROGRAMS</b>   |                |                |                         |                |                |                         |                  |                  |                         |
| Residential HVAC - Electric & Gas   | 989            |                | 989                     | 4,349          |                | 4,349                   | 78,340           |                  | 78,340                  |
| Residential New Construction  | 37,378         | 100,806        | 138,184                 | 3,747          | 10,105         | 13,852                  | 75,478           | 203,559          | 279,037                 |
| Energy Efficient Products (All Products)  | 20,184         |                | 20,184                  | 191,775        |                | 191,775                 | 1,989,154        |                  | 1,989,154               |
| <i>Energy Star Clothes Washers</i>  | 396            |                | 396                     | 2,984          |                | 2,984                   | 32,820           |                  | 32,820                  |
| <i>Energy Star Clothes Dryers</i>   | 156            |                | 156                     | 75             |                | 75                      | 898              |                  | 898                     |
| <i>Energy Star Refrigerators</i>  | 92             |                | 92                      | 806            |                | 806                     | 9,666            |                  | 9,666                   |
| <i>Energy Efficient Lighting</i>  | 16,577         |                | 16,577                  | 174,260        |                | 174,260                 | 1,848,766        |                  | 1,848,766               |
| <i>Refrigerator/Freezer Recycling Program</i>   | 2,615          |                | 2,615                   | 10,600         |                | 10,600                  | 84,798           |                  | 84,798                  |
| <i>Consumer Electronics</i>   | 347            |                | 347                     | 3,052          |                | 3,052                   | 12,206           |                  | 12,206                  |
| Home Performance with ENERGY STAR   | 1,824          | 851            | 2,676                   | 4,644          | 2,167          | 6,811                   | 79,266           | 36,994           | 116,260                 |
| <b>Sub-Total: Residential EE Programs</b>   | <b>60,376</b>  | <b>101,657</b> | <b>162,033</b>          | <b>204,515</b> | <b>12,273</b>  | <b>216,788</b>          | <b>2,222,239</b> | <b>240,554</b>   | <b>2,462,792</b>        |
| <b>RESIDENTIAL LOW INCOME PROGRAMS</b>  |                |                |                         |                |                |                         |                  |                  |                         |
| Comfort Partners  | 545            |                | 545                     | 4,591          |                | 4,591                   | 41,046           |                  | 41,046                  |
| <b>Sub-Total: Residential Low Income Programs</b>   | <b>545</b>     |                | <b>545</b>              | <b>4,591</b>   |                | <b>4,591</b>            | <b>41,046</b>    |                  | <b>41,046</b>           |
| <b>COMMERCIAL &amp; INDUSTRIAL PROGRAMS</b>   |                |                |                         |                |                |                         |                  |                  |                         |
| C&I New Construction  | 1,101          | 1,102          | 2,203                   | 9,458          | 6,528          | 15,986                  | 150,978          | 99,254           | 250,232                 |
| C&I Retrofit  | 30,191         | 33,197         | 63,388                  | 168,884        | 169,434        | 338,318                 | 2,866,744        | 2,505,007        | 5,371,751               |
| Pay-for-Performance New Construction  | 3,103          | 8,187          | 11,290                  | 4,873          | 16,578         | 21,451                  | 89,509           | 290,747          | 380,256                 |
| Pay-for Performance   | 5,613          | 8,752          | 14,365                  | 21,860         | 28,038         | 49,898                  | 352,912          | 510,871          | 863,783                 |
| Direct Install  | 12,186         | 4,226          | 16,412                  | 46,955         | 18,062         | 65,017                  | 683,425          | 265,737          | 949,162                 |
| Large Energy Users Program  | 872            | 6,059          | 6,931                   | 12,823         | 42,801         | 55,624                  | 230,819          | 753,878          | 984,697                 |
| <b>Sub-Total: C&amp;I Programs</b>  | <b>53,066</b>  | <b>61,523</b>  | <b>114,589</b>          | <b>264,853</b> | <b>281,441</b> | <b>546,294</b>          | <b>4,374,387</b> | <b>4,425,494</b> | <b>8,799,881</b>        |
| <b>TOTAL Energy Efficiency Programs</b>   | <b>113,987</b> | <b>163,180</b> | <b>277,167</b>          | <b>473,959</b> | <b>293,714</b> | <b>767,673</b>          | <b>6,637,672</b> | <b>4,666,048</b> | <b>11,303,720</b>       |

**New Jersey's Clean Energy Program**  
*Electric Savings for Fiscal Year 2015*

Statewide Summary: All CHP/Fuel Cell Programs  
 Reporting Period: 07-01-2014 thru 06-30-2015  
 (Energy Savings)

| Program                        | Demand Savings |            |                         | Annual Savings |            |                         | Lifetime Savings |              |                         |
|--------------------------------|----------------|------------|-------------------------|----------------|------------|-------------------------|------------------|--------------|-------------------------|
|                                | Installed      | Committed  | Installed and Committed | Installed      | Committed  | Installed and Committed | Installed        | Committed    | Installed and Committed |
|                                | kW             | kW         | kW                      | MWh            | MWh        | MWh                     | MWh              | MWh          | MWh                     |
| CHP-Fuel Cell: Large and Small | 0              | 126        | 126                     | 0              | 505        | 505                     | 0                | 7,578        | 7,578                   |
| Large Scale CHP/Fuel Cells     | 0              | 0          | 0                       | 0              | 0          | 0                       | 0                | 0            | 0                       |
| <b>TOTAL CHP</b>               | <b>0</b>       | <b>126</b> | <b>126</b>              | <b>0</b>       | <b>505</b> | <b>505</b>              | <b>0</b>         | <b>7,578</b> | <b>7,578</b>            |

**New Jersey's Clean Energy Program**  
**CHP Electric Generation for Fiscal Year 2015**

| Statewide Summary: All CHP/Fuel Cell Programs<br>Reporting Period: 07-01-2014 thru 06-30-2015<br>(Electric Generation) | Capacity     |               |                         | Annual Generation |                |                         | Lifetime Generation |                  |                         |
|--|--------------|---------------|-------------------------|-------------------|----------------|-------------------------|---------------------|------------------|-------------------------|
|  | Installed    | Committed     | Installed and Committed | Installed         | Committed      | Installed and Committed | Installed           | Committed        | Installed and Committed |
|  | kW           | kW            | kW                      | MWh               | MWh            | MWh                     | MWh                 | MWh              | MWh                     |
| Program  |              |               |                         |                   |                |                         |                     |                  |                         |
| CHP-Fuel Cell: Large and Small   | 1,660        | 9,548         | 11,208                  | 12,847            | 78,095         | 90,942                  | 163,537             | 1,397,640        | 1,561,177               |
| Large Scale CHP/Fuel Cells <sup>(1)</sup>  | 4,110        | 3,000         | 7,110                   | 33,288            | 23,513         | 56,801                  | 332,880             | 470,268          | 803,148                 |
| <b>TOTAL CHP</b>   | <b>5,770</b> | <b>12,548</b> | <b>18,318</b>           | <b>46,135</b>     | <b>101,608</b> | <b>147,743</b>          | <b>496,417</b>      | <b>1,867,908</b> | <b>2,364,325</b>        |

*(1) The committed energy generation listed above for EDA's LSCHP program **DO NOT** include savings for New CMC, Inc., Verizon and Clara Maass Medical Center. This information will be added to the report as soon as it becomes available.*

**New Jersey's Clean Energy Program**  
*RE Electric Generation for Fiscal Year 2015*

| Statewide Summary: Renewable Energy Programs<br>Reporting Period: 07-01-2014 thru 06-30-2015<br>(Electric Generation) | Capacity       |                |                         | Annual Generation |                |                         | Lifetime Generation |                  |                         |
|---|----------------|----------------|-------------------------|-------------------|----------------|-------------------------|---------------------|------------------|-------------------------|
|   | Installed      | Committed      | Installed and Committed | Installed         | Committed      | Installed and Committed | Installed           | Committed        | Installed and Committed |
|   | kW             | kW             | kW                      | MWh               | MWh            | MWh                     | MWh                 | MWh              | MWh                     |
| <b>Program</b>  |                |                |                         |                   |                |                         |                     |                  |                         |
| Renewable Energy Incentive Program (REIP)   | 0              | 2,900          | 2,900                   | 0                 | 17,783         | 17,783                  | 0                   | 355,660          | 355,660                 |
| SREC Registration   | 181,550        | 401,329        | 582,880                 | 217,860           | 481,595        | 699,455                 | 4,357,200           | 9,631,900        | 13,989,100              |
| <b>TOTAL Renewable Energy Programs</b>  | <b>181,550</b> | <b>404,229</b> | <b>585,780</b>          | <b>217,860</b>    | <b>499,378</b> | <b>717,238</b>          | <b>4,357,200</b>    | <b>9,987,560</b> | <b>14,344,760</b>       |

**New Jersey's Clean Energy Program**  
**Gas Savings for Fiscal Year 2015**

Statewide Summary: Energy Efficiency Programs  
 Reporting Period: 07-01-2014 thru 06-30-2015  
 (Energy Savings)

| Program   | Annual Savings |                |                         | Lifetime Savings  |                   |                         |
|---|----------------|----------------|-------------------------|-------------------|-------------------|-------------------------|
|   | Installed      | Committed      | Installed and Committed | Installed         | Committed         | Installed and Committed |
|   | DTh            | DTh            | DTh                     | DTh               | DTh               | DTh                     |
| <b>RESIDENTIAL PROGRAMS</b>                       |                |                |                         |                   |                   |                         |
| Residential HVAC - Electric & Gas                 | 202,387        |                | 202,387                 | 3,816,525         |                   | 3,816,525               |
| Residential New Construction                      | 37,013         | 99,822         | 136,835                 | 744,757           | 2,008,560         | 2,753,317               |
| Energy Efficient Products                         | 21,158         |                | 21,158                  | 232,922           |                   | 232,922                 |
| <i>Energy Star Clothes Washers</i>                | 20,979         |                | 20,979                  | 230,769           |                   | 230,769                 |
| <i>Energy Star Clothes Dryers</i>                 | 179            |                | 179                     | 2,153             |                   | 2,153                   |
| Home Performance with ENERGY STAR                 | 126,541        | 59,058         | 185,599                 | 2,957,155         | 1,380,142         | 4,337,297               |
| <b>Sub-Total: Residential EE Programs</b>         | <b>387,100</b> | <b>158,880</b> | <b>545,980</b>          | <b>7,751,359</b>  | <b>3,388,702</b>  | <b>11,140,061</b>       |
| <b>RESIDENTIAL LOW INCOME PROGRAMS</b>            |                |                |                         |                   |                   |                         |
| Comfort Partners                                  | 45,108         |                | 45,108                  | 644,605           |                   | 644,605                 |
| <b>Sub-Total: Residential Low Income Programs</b> | <b>45,108</b>  |                | <b>45,108</b>           | <b>644,605</b>    |                   | <b>644,605</b>          |
| <b>COMMERCIAL &amp; INDUSTRIAL PROGRAMS</b>       |                |                |                         |                   |                   |                         |
| C&I New Construction                              | 4,705          | 8,568          | 13,273                  | 72,614            | 144,838           | 217,452                 |
| C&I Retrofit                                      | 102,563        | 104,031        | 206,594                 | 1,994,045         | 1,833,101         | 3,827,146               |
| Pay-for-Performance New Construction              | 4,829          | 46,954         | 51,783                  | 123,131           | 820,064           | 943,195                 |
| Pay-for Performance                               | 151,279        | 177,422        | 328,701                 | 2,790,653         | 3,220,261         | 6,010,914               |
| Direct Install                                    | 116,778        | 41,643         | 158,421                 | 1,879,664         | 672,928           | 2,552,592               |
| Large Energy Users Program                        | 0              | 31,554         | 31,554                  | 0                 | 567,963           | 567,963                 |
| <b>Sub-Total: C&amp;I Programs</b>                | <b>380,154</b> | <b>410,172</b> | <b>790,326</b>          | <b>6,860,107</b>  | <b>7,259,155</b>  | <b>14,119,262</b>       |
| <b>TOTAL Energy Efficiency Programs</b>           | <b>812,361</b> | <b>569,052</b> | <b>1,381,413</b>        | <b>15,256,070</b> | <b>10,647,857</b> | <b>25,903,928</b>       |



**New Jersey's Clean Energy Program**  
**Gas Savings for Fiscal Year 2015**

Statewide Summary: All CHP/Fuel Cell Programs  
 Reporting Period: 07-01-2014 thru 06-30-2015  
 (Energy Savings)

| Program                                   | Annual Savings |                |                         | Lifetime Savings |                  |                         |
|---|----------------|----------------|-------------------------|------------------|------------------|-------------------------|
|   | Installed      | Committed      | Installed and Committed | Installed        | Committed        | Installed and Committed |
|   | DTh            | DTh            | DTh                     | DTh              | DTh              | DTh                     |
| CHP-Fuel Cell: Large and Small            | 47,017         | 263,745        | 310,762                 | 629,583          | 4,989,471        | 5,619,054               |
| Large Scale CHP/Fuel Cells <sup>(1)</sup> | 123,791        | 77,672         | 201,463                 | 1,237,910        | 1,553,440        | 2,791,350               |
| <b>TOTAL CHP</b>                          | <b>170,808</b> | <b>341,417</b> | <b>512,225</b>          | <b>1,867,493</b> | <b>6,542,911</b> | <b>8,410,404</b>        |

(1) The committed natural gas savings listed above for EDA's LSCHP program **DO NOT** include savings for New CMC, Inc., Verizon and Clara Maass Medical Center. This information will be added to the report as soon as it becomes available.

**New Jersey's Clean Energy Program**  
*Emissions Reductions for Fiscal Year 2015*

Statewide Summary: New Jersey's Clean Energy Program  
 Reporting Period: 07-01-2014 thru 06-30-2015

| Program                               | Annual Emissions Reductions      |                                  |                                  |               | Lifetime Emissions Reductions    |                                  |                                  |               |
|---------------------------------------|----------------------------------|----------------------------------|----------------------------------|---------------|----------------------------------|----------------------------------|----------------------------------|---------------|
|                                       | CO <sub>2</sub><br>(metric tons) | NO <sub>x</sub><br>(metric tons) | SO <sub>2</sub><br>(metric tons) | Hg<br>(grams) | CO <sub>2</sub><br>(metric tons) | NO <sub>x</sub><br>(metric tons) | SO <sub>2</sub><br>(metric tons) | Hg<br>(grams) |
| Energy Efficiency Programs (Electric) | 239,520                          | 205                              | 476                              | 1,000         | 3,354,408                        | 2,866                            | 6,668                            | 14,005        |
| Energy Efficiency Programs (Gas)      | 43,203                           | 34                               |                                  |               | 811,346                          | 638                              |                                  |               |
| All CHP/Fuel Cell Programs            | 2,248                            | 18                               | 45                               | 96            | 36,259                           | 196                              | 485                              | 1,034         |
| Renewable Energy Programs             | 110,098                          | 94                               | 219                              | 460           | 2,201,951                        | 1,882                            | 4,377                            | 9,194         |
| <b>TOTAL - All Programs</b>           | <b>395,068</b>                   | <b>351</b>                       | <b>740</b>                       | <b>1,556</b>  | <b>6,403,963</b>                 | <b>5,582</b>                     | <b>11,530</b>                    | <b>24,234</b> |

**New Jersey's Clean Energy Program**  
Emissions Reductions for Fiscal Year 2015

Statewide Summary: Energy Efficiency Programs (Electric)  
Reporting Period: 07-01-2014 thru 06-30-2015

| Program   | Annual Emissions Reductions      |                                  |                                  |               | Lifetime Emissions Reductions    |                                  |                                  |               |
|---|----------------------------------|----------------------------------|----------------------------------|---------------|----------------------------------|----------------------------------|----------------------------------|---------------|
|   | CO <sub>2</sub><br>(metric tons) | NO <sub>x</sub><br>(metric tons) | SO <sub>2</sub><br>(metric tons) | Hg<br>(grams) | CO <sub>2</sub><br>(metric tons) | NO <sub>x</sub><br>(metric tons) | SO <sub>2</sub><br>(metric tons) | Hg<br>(grams) |
| <b>RESIDENTIAL PROGRAMS</b>                       |                                  |                                  |                                  |               |                                  |                                  |                                  |               |
| Residential HVAC - Electric & Gas                 | 2,198                            | 2                                | 4                                | 9             | 39,590                           | 34                               | 79                               | 165           |
| Residential New Construction                      | 1,894                            | 2                                | 4                                | 8             | 38,143                           | 33                               | 76                               | 159,2586      |
| Energy Efficient Products (All Products)          | 96,915                           | 83                               | 193                              | 405           | 1,005,237                        | 859                              | 1,998                            | 4,197.1159    |
| <i>Energy Star Clothes Washers</i>                | 1,508                            | 1                                | 3                                | 6             | 16,586                           | 14                               | 33                               | 69.2512       |
| <i>Energy Star Clothes Dryers</i>                 | 38                               | 0                                | 0                                | 0             | 454                              | 0                                | 1                                | 1.8939        |
| <i>Energy Star Refrigerators</i>                  | 407                              | 0                                | 1                                | 2             | 4,885                            | 4                                | 10                               | 20.3957       |
| <i>Energy Efficient Lighting</i>                  | 88,064                           | 75                               | 175                              | 368           | 934,290                          | 798                              | 1,857                            | 3,900.8954    |
| <i>Refrigerator/Freezer Recycling Program</i>     | 5,357                            | 5                                | 11                               | 22            | 42,854                           | 37                               | 85                               | 178.9248      |
| <i>Consumer Electronics</i>                       | 1,542                            | 1                                | 3                                | 6             | 6,168                            | 5                                | 12                               | 25.7548       |
| Home Performance with ENERGY STAR                 | 2,347                            | 2                                | 5                                | 10            | 40,058                           | 34                               | 80                               | 167.2513      |
| <b>Sub-Total: Residential EE Programs</b>         | <b>103,354</b>                   | <b>88</b>                        | <b>205</b>                       | <b>432</b>    | <b>1,123,029</b>                 | <b>960</b>                       | <b>2,232</b>                     | <b>4,689</b>  |
| <b>RESIDENTIAL LOW INCOME PROGRAMS</b>            |                                  |                                  |                                  |               |                                  |                                  |                                  |               |
| Comfort Partners                                  | 2,320                            | 2                                | 5                                | 10            | 20,743                           | 18                               | 41                               | 87            |
| <b>Sub-Total: Residential Low Income Programs</b> | <b>2,320</b>                     | <b>2</b>                         | <b>5</b>                         | <b>10</b>     | <b>20,743</b>                    | <b>18</b>                        | <b>41</b>                        | <b>87</b>     |
| <b>COMMERCIAL &amp; INDUSTRIAL PROGRAMS</b>       |                                  |                                  |                                  |               |                                  |                                  |                                  |               |
| C&I New Construction                              | 4,780                            | 4                                | 10                               | 20            | 76,298                           | 65                               | 152                              | 319           |
| C&I Retrofit                                      | 85,347                           | 73                               | 170                              | 356           | 1,448,735                        | 1,238                            | 2,880                            | 6,049         |
| Pay-for-Performance New Construction              | 2,463                            | 2                                | 5                                | 10            | 45,234                           | 39                               | 90                               | 189           |
| Pay-for-Performance                               | 11,047                           | 9                                | 22                               | 46            | 178,347                          | 152                              | 355                              | 745           |
| Direct Install                                    | 23,729                           | 20                               | 47                               | 99            | 345,375                          | 295                              | 687                              | 1,442         |
| Large Energy Users Program                        | 6,480                            | 6                                | 13                               | 27            | 116,646                          | 100                              | 232                              | 487           |
| <b>Sub-Total: C&amp;I Programs</b>                | <b>133,846</b>                   | <b>114</b>                       | <b>266</b>                       | <b>559</b>    | <b>2,210,636</b>                 | <b>1,889</b>                     | <b>4,394</b>                     | <b>9,230</b>  |
| <b>TOTAL Energy Efficiency Programs</b>           | <b>239,520</b>                   | <b>205</b>                       | <b>476</b>                       | <b>1,000</b>  | <b>3,354,408</b>                 | <b>2,866</b>                     | <b>6,668</b>                     | <b>14,005</b> |

**New Jersey's Clean Energy Program**  
*Emissions Reductions for Fiscal Year 2015*

Statewide Summary: Energy Efficiency Programs (Gas)  
 Reporting Period: 07-01-2014 thru 06-30-2015

| Program   | Annual Emissions Reductions      |                                  | Lifetime Emissions Reductions    |                                  |
|---|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
|   | CO <sub>2</sub><br>(metric tons) | NO <sub>x</sub><br>(metric tons) | CO <sub>2</sub><br>(metric tons) | NO <sub>x</sub><br>(metric tons) |
| <b>RESIDENTIAL PROGRAMS</b>                       |                                  |                                  |                                  |                                  |
| Residential HVAC - Electric & Gas                 | 10,763                           | 8                                | 202,970                          | 160                              |
| Residential New Construction                      | 1,968                            | 2                                | 39,608                           | 31                               |
| Energy Efficient Products                         | 1,125                            | 1                                | 12,387                           | 10                               |
| <i>Energy Star Clothes Washers</i>                | 1,116                            | 1                                | 12,273                           | 10                               |
| <i>Energy Star Clothes Dryers</i>                 | 10                               | 0                                | 114                              | 0                                |
| Home Performance with ENERGY STAR                 | 6,730                            | 5                                | 157,267                          | 124                              |
| <b>Sub-Total: Residential EE Programs</b>         | <b>20,587</b>                    | <b>16</b>                        | <b>412,231</b>                   | <b>324</b>                       |
| <b>RESIDENTIAL LOW INCOME PROGRAMS</b>            |                                  |                                  |                                  |                                  |
| Comfort Partners                                  | 2,399                            | 2                                | 34,281                           | 27                               |
| <b>Sub-Total: Residential Low Income Programs</b> | <b>2,399</b>                     | <b>2</b>                         | <b>34,281</b>                    | <b>27</b>                        |
| <b>COMMERCIAL &amp; INDUSTRIAL PROGRAMS</b>       |                                  |                                  |                                  |                                  |
| C&I New Construction                              | 250                              | 0                                | 3,862                            | 3                                |
| C&I Retrofit                                      | 5,454                            | 4                                | 106,047                          | 83                               |
| Pay-for-Performance New Construction              | 257                              | 0                                | 6,548                            | 5                                |
| Pay-for-Performance                               | 8,045                            | 6                                | 148,412                          | 117                              |
| Direct Install                                    | 6,210                            | 5                                | 99,964                           | 79                               |
| Large Energy Users Program                        | 0                                | 0                                | 0                                | 0                                |
| <b>Sub-Total: C&amp;I Programs</b>                | <b>20,217</b>                    | <b>16</b>                        | <b>364,833</b>                   | <b>287</b>                       |
| <b>TOTAL Energy Efficiency Programs</b>           | <b>43,203</b>                    | <b>34</b>                        | <b>811,346</b>                   | <b>638</b>                       |

**New Jersey's Clean Energy Program**  
*Emissions Reductions for Fiscal Year 2015*

Statewide Summary: All CHP/Fuel Cell Programs  
 Reporting Period: 07-01-2014 thru 06-30-2015

| Program                                 | Annual Emissions Reductions      |                                  |                                  |               | Lifetime Emissions Reductions    |                                  |                                  |               |
|---|----------------------------------|----------------------------------|----------------------------------|---------------|----------------------------------|----------------------------------|----------------------------------|---------------|
|   | CO <sub>2</sub><br>(metric tons) | NO <sub>x</sub><br>(metric tons) | SO <sub>2</sub><br>(metric tons) | Hg<br>(grams) | CO <sub>2</sub><br>(metric tons) | NO <sub>x</sub><br>(metric tons) | SO <sub>2</sub><br>(metric tons) | Hg<br>(grams) |
| CHP-Fuel Cell: Large and Small          | 2,782                            | 6                                | 12                               | 26            | 41,608                           | 76                               | 158                              | 332           |
| Large Scale CHP/Fuel Cells              | -535                             | 12                               | 33                               | 70            | -5,349                           | 119                              | 327                              | 702           |
| <b>TOTAL All CHP/Fuel Cell Programs</b> | <b>2,248</b>                     | <b>18</b>                        | <b>45</b>                        | <b>96</b>     | <b>36,259</b>                    | <b>196</b>                       | <b>485</b>                       | <b>1,034</b>  |

**New Jersey's Clean Energy Program**  
*Emissions Reductions for Fiscal Year 2015*

Statewide Summary: Renewable Energy Programs  
 Reporting Period: 07-01-2014 thru 06-30-2015

| Program                                   | Annual Emissions Reductions      |                                  |                                  |               | Lifetime Emissions Reductions    |                                  |                                  |               |
|---|----------------------------------|----------------------------------|----------------------------------|---------------|----------------------------------|----------------------------------|----------------------------------|---------------|
|   | CO <sub>2</sub><br>(metric tons) | NO <sub>x</sub><br>(metric tons) | SO <sub>2</sub><br>(metric tons) | Hg<br>(grams) | CO <sub>2</sub><br>(metric tons) | NO <sub>x</sub><br>(metric tons) | SO <sub>2</sub><br>(metric tons) | Hg<br>(grams) |
| Renewable Energy Incentive Program (REIP) | 0                                | 0                                | 0                                | 0             | 0                                | 0                                | 0                                | 0             |
| SREC Registration                         | 110,098                          | 94                               | 219                              | 460           | 2,201,951                        | 1,882                            | 4,377                            | 9,194         |
| <b>TOTAL Renewable Energy Programs</b>    | <b>110,098</b>                   | <b>94</b>                        | <b>219</b>                       | <b>460</b>    | <b>2,201,951</b>                 | <b>1,882</b>                     | <b>4,377</b>                     | <b>9,194</b>  |

## **Section V**

### **Notes and Definitions**

| Notes |   |
|-------|---|
| 1     | For Residential New Construction actual participation figures represent results reported by Honeywell and electric utilities only. For Utility Comfort Partners actual participation figures represent results reported by electric utilities only.   |
| 2     | Expenses for the REC Certificates/SREC Program are reported in the Renewable Energy Incentive Program (REIP) worksheets. The capacity, generation and emissions reductions for the REC Certificate/SREC Program are reported separately from the Renewable Energy Incentive Program (REIP). |

| Definitions |   |
|-------------|---|
| 1           | A <b>commitment</b> exists where the associated customer has received a letter of commitment or other signed agreement from the NJCEP and the project is slated for completion prior to an expiration date. Once completed and paid, a committed project is shifted from "Committed" to "Installed". Committed figures are adjusted to reflect any commitments that are cancelled.  |
| 2           | <b>Committed Expenditures</b> are those expenditures related to commitments made in the reporting period, but not expected to arise until some future reporting period. A committed expenditure may also be represented by a contractor who has completed the work, but has yet to be paid.   |
| 3           | <b>Administration and Program Development Expenditures</b> are direct labor and employee overhead costs incurred in developing and managing the New Jersey's Clean Energy Programs by the NJBPU's Office of Clean Energy, the utility program managers, the Economic Development Authority, or any other program manager, except those costs that are appropriately allocated to any of the other expense categories described below, plus the costs of facilities (including telephone, computers, supplies, etc.) and legal support services. For the NJCEP Market Managers, Administration and Program Development Expenditures are those costs identified in the market manager contracts as "Program Administration" costs.  |
| 4           | <b>Sales, Call Centers, Marketing and Website Expenditures</b><br>- <b>Sales and Call Center Expenditures</b> are expenses related to the enrollment of program participants and in working with trade allies. This category includes activities that close leads and those that involve direct interaction with customers, either in person or over the telephone. It also includes inbound and outbound telemarketing and call center activities.<br>- <b>Marketing and Website Expenditures</b> are costs incurred for advertising, promotions, third-party or internal marketing, advertising agency activities and services, postage, and exhibits and trade shows. Marketing activities are those that generate leads and general program awareness and include the development and production of collateral materials such as brochures, direct mail materials, etc. |
| 5           | <b>Training Expenditures</b> are costs related to training including the planning and execution of training events, seminar materials, etc.   |
| 6           | <b>Rebates, Grants and Other Direct Incentives</b> are rebates and other direct incentives paid to participating customers, along with the cost of any measures installed in customer homes, and any payments made pursuant to any Clean Energy Program grant.  |
| 7           | <b>Rebate Processing, Inspections and Other Quality Control Expenditures</b> are costs incurred in processing and tracking rebate, grant and other program applications and payments, and in inspecting qualified projects to ensure compliance with program requirements and other quality control measures.   |
| 8           | <b>Evaluation and Related Research Expenditures</b> are costs related to market research and program evaluation, including the collection and input of information, technical support, collaborative input, process support, and any required outside studies.  |
| 9           | <b>Performance Incentives</b> are costs related to any performance incentives awarded to Market Managers or other program managers pursuant to an NJBPU Order.  |
| 10          | <b>Installed Savings</b> represents the savings accrued as a result of the initiation of a given program and the installation of recorded measures.   |
| 11          | <b>Committed Savings</b> represents the savings that will accrue from commitments for program participation made in the reporting period, but scheduled for installation in future reporting periods.   |
| 12          | <b>Annual Savings</b> means the yearly (12 months) savings that will result from a measure installed or committed to during the program year.   |
| 13          | <b>Lifetime Savings</b> means the savings to be accrued over the expected life of a measure installed or committed to during the program year.  |
| 14          | <b>DEP Emissions Reduction Factors</b> for electric programs are as follows:<br>- CO2 (Carbon Dioxide) emissions are reduced by 1,111.79 lbs per MWh saved<br>- NOx (Nitric Oxide) emissions are reduced by 0.95 lbs. per MWh saved<br>- SO2 (Sulfur Dioxide) emissions are reduced by 2.21 lbs per MWh saved<br>- Hg (Mercury) emissions are reduced by 2.11 mg per MWh saved  |
| 15          | <b>DEP Emissions Reduction Factors</b> for gas programs are as follows:<br>- CO2 (Carbon Dioxide) emissions are reduced by 11.7 lbs per Therm saved<br>- NOx (Nitric Oxide) emissions are reduced by .0092 lbs. per Therm saved   |



## Definitions (Cont'd)

16

**Units of Measure for Tracking Metrics:**

**RESIDENTIAL ENERGY EFFICIENCY PROGRAMS**

Residential HVAC

|   |   |   |
|---|---|---|
| - COOL Advantage Completed Applications | = | Number of central air conditioners and heat pumps rebated |
| - WARM Advantage Completed Applications | = | Number of furnaces, boilers and hot water heaters rebated |

Residential New Construction

|               |   |  |
|---------------|---|--|
| - Enrollments | = | Number of homes enrolled with commitments to build to RNC efficiency standards |
| - Completions | = | Number of homes completed per RNC efficiency standards                         |

Energy Efficient Products

|  |   |  |
|--|---|--|
| - CFLs Distributed                                 | = | Number of CFLs and Fixtures distributed                |
| - Clothes Washer Applications Completed            | = | Number of clothes washers rebated                      |
| - Large Appliance Recycling Applications Completed | = | Number of recycled large appliances rebated            |
| - Consumer Electronics Applications Completed      | = | Number of set-top boxes, televisions, etc. distributed |
| - Refrigerator Applications Completed              | = | Number of refrigerators rebated                        |

Home Performance with ENERGY STAR

|                      |   |  |
|----------------------|---|--|
| - Tier 2 Enrollments | = | Number of homes approved to complete Tier 2 HPwES measures |
| - Tier 2 Completions | = | Number of homes that completed Tier 2 HPwES measures       |
| - Tier 3 Enrollments | = | Number of homes approved to complete Tier 3 HPwES measures |
| - Tier 3 Completions | = | Number of homes that completed Tier 3 HPwES measures       |

**RESIDENTIAL LOW INCOME PROGRAMS**

Comfort Partners

|                   |   |  |
|-------------------|---|--|
| - Homes Completed | = | Number of homes with electric measures installed (gas homes completed is a subset of electric homes completed) |
|-------------------|---|--|

**COMMERCIAL & INDUSTRIAL PROGRAMS**

C&I New Construction

|                          |   |                                 |
|--------------------------|---|---------------------------------|
| - Applications Approved  | = | Number of applications approved |
| - Applications Completed | = | Number of applications rebated  |

C&I Retrofit

|                          |   |                                |
|--------------------------|---|--------------------------------|
| - Applications Completed | = | Number of applications rebated |
|--------------------------|---|--------------------------------|

Pay-for-Performance - New Construction

|   |   |   |
|---|---|---|
| - Proposed ERP Approval                     | = | Number of projects that have approved proposed ERPs               |
| - As-Built Energy Reduction Plans Completed | = | Number of projects that have submitted As-Built ERPs              |
| - Commissioning Reports Completed           | = | Number of projects that have completed their commissioning report |

Pay-for-Performance - Retrofit

|                                     |   |   |
|-------------------------------------|---|---|
| - Approved Energy Reduction Plans   | = | Number of projects that have approved ERPs  |
| - Installations Completed (Non-CHP) | = | Number of projects that have completed installation of recommended measures where CHP is not included in the project scope. |
| - Installations Completed (CHP)     | = | Number of projects that have completed installation of recommended measures where CHP is included in the project scope.     |
| - M&V Reports Completed             | = | Number of projects that have completed their measurement and verification report  |

Local Government Energy Audit

|                                 |   |   |
|---------------------------------|---|---|
| - Audits Reviewed and Processed | = | Number of audit applications reviewed and processed |
| - Audits Rebated                | = | Number of audit applications rebated                |

Direct Install

|                          |   |                              |
|--------------------------|---|------------------------------|
| - Applications Completed | = | Number of projects completed |
|--------------------------|---|------------------------------|

Large Energy Users Program

|                  |   |  |
|------------------|---|--|
| - Approved FEEPs | = | Number of applications with approved Final Energy Efficiency Plans |
|------------------|---|--|

## Definitions (Cont'd)

|                |  |  |
|----------------|--|--|
| 16<br>(cont'd) | <b>C&amp;I CHP-FUEL CELL PROGRAMS</b>                    |  |
|                | CHP-Fuel Cell: Large and Small                           |  |
|                | - Approved Applications                                  | = Number of applications approved  |
|                | - Completed Installations                                | = Number of applications that have completed installation of the CHP measures. |
|                | <b>RENEWABLE ENERGY PROGRAMS</b>                         |  |
|                | Renewable Energy Incentive Program (REIP)                |  |
|                | - Applications Completed                                 | = Number of applications rebated   |
|                | SREC Registration Program                                |  |
|                | - Applications Accepted                                  | = Number of applications accepted  |
|                | - Applications Completed                                 | = Number of applications rebated   |
|                | Renewable Energy Program: Grid Connected (Formerly REDI) |  |
|                | - Completed Grants                                       | = Number of grants that have been paid in full                                 |
|                | - Number of Open Grants                                  | = Number of grants with outstanding commitments                                |
|                | Edison Innovation Clean Energy Fund (CST)                |  |
|                | - Completed Grants                                       | = Number of grants that have been paid in full                                 |
|                | - Number of Open Grants                                  | = Number of grants with outstanding commitments                                |
|                | <b>EDA PROGRAMS</b>                                      |  |
|                | Edison Innovation Clean Energy Manufacturing Fund (CEMF) |  |
|                | - Completed Grants                                       | = Number of grants that have been paid in full                                 |
|                | - Number of Open Grants                                  | = Number of grants with outstanding commitments                                |
|                | Edison Innovation Green Growth Fund (EIGGF)              |  |
|                | - Completed Grants/Loans                                 | = Number of grants/loans that have been paid/disbursed in full                 |
|                | - Number of Open Grants/Loans                            | = Number of grants/loans with outstanding commitments                          |
|                | Large Scale CHP/Fuel Cells                               |  |
|                | - Number of Approved Grants                              | = Number of grants approved by the NJBPU                                       |
|                | - Completed Grants                                       | = Number of grants that have been paid in full                                 |
|                | - Number of Open Grants                                  | = Number of grants with outstanding commitments                                |