



Energy Efficiency Committee Meeting
February 15, 2017
BPU, Trenton
Meeting Minutes

Regulatory Updates (*Marisa Slaten*)

- The next Board Agenda meeting is February 22, 2017.
 - o Items will include CHP program changes, FY17 portfolio and budget revisions
- The strategic plan development process continues with seven stakeholder meetings held to date and the final two today. Written comments may be submitted by February 28 to: Strategicplan@NJCleanEnergy.com

TRC Acquisition of Program Administrator Contract (*Carl Teter*)

- The acquisition of the NJ Program Administrator contract by TRC closed last month. All former AEG employees have moved over to TRC and program operations are staying the same at this time. There should be minimal disruption to any programs and the public will interact with personnel as they have in the past.

NJCEP Program Updates:

Expenses v. Budget through 12/31/16 (*Mike Ambrosio*)

- There were several program modifications that were distributed for public comment – that comment period is closed and those changes will be considered by the Board at the Agenda Meeting next month. Budget changes were also circulated and that comment period closes this Friday.
- P4P NC running ahead of budget
- LGEA running ahead of program
 - o First 6 months, doing a lot of ESIP projects
 - o Eliminated front steps and getting into program quicker.
- Dollar shifts between different programs.

Program Activity Updates (*TRC Team*)

- C&I SmartStart (Retrofit):
 - o Over 2,000 projects were approved, savings are on target
- C&I SmartStart (New Construction):
 - o 1.1M, there is lower volume in this program as compared to retrofit
- Pay for Performance Existing Buildings
 - o 11M left in budget with 2M in expenditures

- Trending well, but sizes are getting smaller and savings goal tracking a bit behind.
- Pay for Performance New Construction
 - This program requires a budget transfer which is out for comment.
 - Savings goals are on target
- Large Energy Users Pilot
 - There is a proposal to lower the required SBC annual contribution amount from 300K to 200K. The comment period is now closed.
 - Overall the FY17 new enrollment submissions are trending lower
- Direct Install
 - Program re-launched in September 2016, and the program has received over 280 apps as of 12/31/16
 - Over 6.5M committed to projects underway
 - SEP DOLLARS
 - Received 7 projects & approved
 - Over 24 % of SEP budget
- Local Government Energy Audit
 - All legacy FY16 applications have been completed/closed.
 - The program with the new delivery mechanism is performing well and the application rates are higher than normal.
 - All audits are updated and posted to the website.
- Customer-Tailored Pilot
 - The pilot was presented for public comment as a new way to receive applications that may involve more than one application at a time. The comment period is now closed we expect the pilot will be launched later this year.
 - The program will specifically try to promote use of advance lighting controls
- Multifamily Program
 - This program is currently under design with the intention that it will encompass all types of multifamily facilities. Input has been gathered over the past months and the team is targeting to meeting with BPU staff in the next few weeks to further discussions.
 - It is likely that the launch of this program will be included in FY18 compliance filing.
- Combined Heat & Power/Fuel Cell Program
 - This program was relaunched in August 2016 and has received 15 applications.
- Renewable Electric Storage
 - This program is trending slower with just 13 applications received.
- Energy Efficient Products
 - Appliance recycling participation is lagging due to lack of marketing with the new vendor, ARCA. The previous vendor had marketing included in their pricing.
 - Appliance incentives and exceeding targets.
 - Lighting markdown programs are going well with discounted lighting products available across the state
- Home Performance with ENERGY STAR
 - The program is experiencing slower volume and is struggling due to lack of marketing as well as the closure of the cooperative marketing program for contractors.
 - Account managers continue to work with seasoned contractors and are offering support to the new contractors as they get through the first few jobs.
- Residential HVAC
 - The WARM and COOL programs running strong with steady volume
 - 10,180 applications submitted through 12/31

- Online / paper application is ranging about 50/50
- Effort for FY18 is goal to be paperless totally
- New program requirements in effect since 1/1/17
- Residential New Construction
 - 5 mil available budget
 - Over 10 mil committed and 3 mil spent
 - Trying to actively reach out to make sure people know when their projects expire
- State Energy Plan (SEP) update as of 1/20/17
 - Got approval from DOE to move unspent HVAC funds to the Home Performance budget
- Outreach Update
 - The team has implemented a Customer Relationship Management tool to capture day to day contacts and leads
 - Posting public events on NJCEP website calendar
 - Working with utilities and sustainable jersey with those events.
 - Been participating on conferences, events, conventions (general outreach team)
 - Captured 419 project lead as of Jan 2017
 - Creative outreach team
 - Participated in 66 events from July – Jan
 - Working with Middlesex County Board Of realtors regarding trainings for future
 - HVAC contractors
 - Have a guide now for warm/cool apps
 - Conducting presentations
 - Monthly meetings with utilities
 - Starting to focus on agriculture/architects
 - Also working with Sustainable Jersey to help with programs and facilitate better coordination

Other Business/Next Meeting April 11, 2017